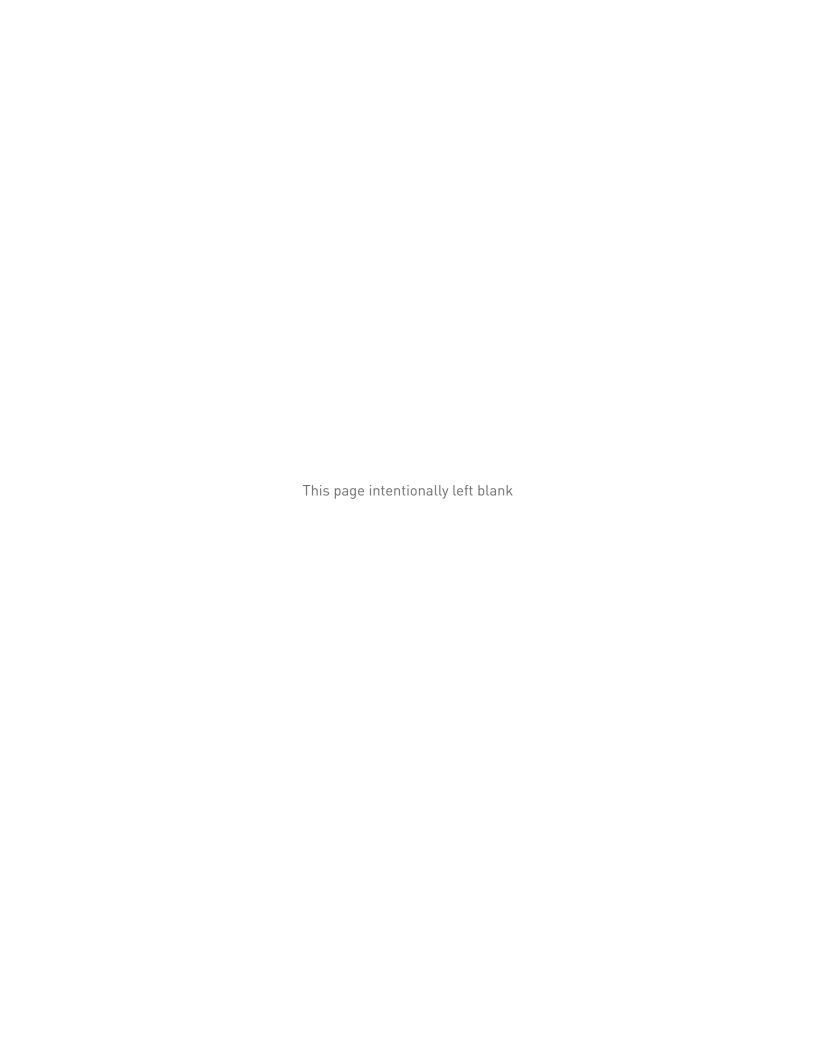


Crown Capital Partners Inc. 2017 SECOND QUARTER REPORT



## Management's Discussion and Analysis

for the three and six months ended June 30, 2017

### Management's Discussion and Analysis

The following Management's Discussion and Analysis ("MD&A") of the consolidated operating and financial performance of Crown Capital Partners Inc. ("Crown" or the "Corporation") for the three and six months ended June 30, 2017 is prepared as of August 8, 2017. This discussion is the responsibility of management and should be read in conjunction with the Corporation's June 30, 2017 condensed consolidated interim financial statements and the notes thereto (unaudited), and the Corporation's December 31, 2016 audited financial statements and notes thereto, both prepared in accordance with International Financial Reporting Standards ("IFRS"), and other public filings available on SEDAR at www.sedar.com. The board of directors of the Corporation has approved this MD&A. All amounts herein are expressed in Canadian dollars unless otherwise indicated. See "Forward-Looking Statements".

### Highlights of the Three Months Ended June 30, 2017

During the three months ended June 30, 2017:

- Crown earned net income and comprehensive income attributable to shareholders of the Corporation ("Shareholders") of \$1.8 million; On April 13, 2017, Source Energy Services Canada ("Source") completed an initial public offering and settled the equity participation rights of Crown Capital Fund IV, LP ("CCF IV LP") by issuing 116,059 common shares (the "Source Shares") to CCF IV LP on May 29, 2017. The Source Shares are subject to a lock-up agreement for 180 days, which will expire on October 1, 2017. CCF IV LP subsequently received partial repayment of its \$15.0 million loan to Source, including a principal repayment of \$2.6 million plus a premium of \$0.3 million (10.5%) that was recognized in income as a realized gain in the three months ended June 30, 2017;
- On May 23, 2017, CCF IV LP announced an amendment to its \$15.0 million term loan agreement with Petrowest Corporation ("Petrowest") and that it had provided a new \$12.0 million bridge loan to Petrowest. The amended term loan has an interest rate of 12% per annum and a 36-month term, and the new bridge loan has an interest rate of 12% per annum and matures on November 30, 2017. Upon closing, CCF IV LP syndicated \$2.0 million of the bridge loan to one of its limited partners. In connection with these new and amended loans, 4.3 million Petrowest common share purchase warrants previously issued to CCF IV LP were canceled and CCF IV LP received 6.8 million Petrowest common shares (the "Petrowest Shares") at nominal cost. As at June 30, 2017, CCF IV LP held a total of 7.7 million Petrowest Shares;
- On May 26, 2017, CCF IV LP received the full repayment of the \$20.0 million loan to Distinct
  Infrastructure Group ("Distinct") in addition to prepayment fees. CCF IV LP subsequently
  disposed of its common shares of Distinct for net proceeds of approximately \$1.4 million,
  resulting in a realized Gross IRR<sup>1</sup> on the Distinct investment of approximately 20%;

<sup>&</sup>lt;sup>1</sup> "Gross IRR" means the gross internal rate of return generated from an investment before consideration of management fees and expenses and is calculated based on an investment's realized amounts and unrealized amounts (cash distributions) and actual cash outflows made in respect of an investment, with timing based on when such distributions occurred or are likely to occur. It is then calculated by determining the discount rate that will bring all cash distributions (realized and unrealized) to a net present value of zero.

- On May 30, 2017, CCF IV LP provided a \$30 million, 60-month loan to Marquee Energy Ltd. ("Marquee") with an interest rate of 10% per annum plus 37.5 million common share purchase warrants of Marquee (the "Marquee Warrants"), exercisable at \$0.11 per share;
- On June 2, 2017, Crown paid a quarterly dividend of \$0.12 per Common Share to Shareholders of record on May 19, 2017;
- On June 26, 2017, Norrep Credit Opportunities Fund II, LP ("NCOF II") and Norrep Credit Opportunities Fund II (Parallel), LP ("NCOF II Parallel") (collectively, the "NCOF Funds") received the full repayment of the \$22.5 million loan to CRH Medical Corporation ("CRH"), plus prepayment fees and an additional interest payment, and realized a Gross IRR<sup>1</sup> of approximately 43% on the investment in CRH;
- On June 27, 2017, CCF IV LP provided a \$25.0 million loan to Ferus Inc. ("Ferus") with an interest rate consistent with the range of interest rates on CCF IV LP's existing loans plus bonus features;
- Effective June 30, 2017, the NCOF Funds were dissolved following the repayment of their remaining investment in CRH and the distribution of all remaining net assets to limited partners. Crown was the manager of the NCOF Funds and through its 69.8% ownership interest in NCOF II it held an aggregate ownership interest in the NCOF Funds of 53.6%. The NCOF Funds generated a Gross IRR<sup>1</sup> of approximately 24% between their inception in 2012 and their dissolution on June 30, 2017. In connection with the completion of NCOF II Parallel, Crown recognized a \$1.0 million performance fee distribution, of which \$0.2 million was retained by Crown as manager with the balance of the fee payable to the APBP Participants (as defined below); and
- On April 4, 2017 the Corporation announced a normal course issuer bid ("NCIB") under which Crown has the right to purchase up to 310,000 common shares of the Corporation ("Common Shares") representing approximately 4.2% of the public float of Common Shares and approximately 3.3% of the issued and outstanding Common Shares. This NCIB followed a previous NCIB, which ended on April 7, 2017 and under which Crown repurchased 23,578 Common Shares at an average price per share of \$9.174. Crown commenced this NCIB because, in the opinion of the Board and the Corporation's senior management, the Common Shares continue to trade in a price range that does not adequately reflect the value of the underlying business, Crown's financial position and growth prospects.

### **Subsequent Events**

Subsequent to June 30, 2017:

On July 13, 2017, CCF IV LP received subscriptions for an additional 50,000 Units at \$1,000 per unit, increasing the total capital committed to CCF IV LP from \$175.0 million to \$225.0 million. Crown, through its wholly-owned subsidiary Crown Capital Funding Corporation ("CCFC"), subscribed for an additional 17,500 partnership units which increased its commitment to CCF IV LP to \$78.8 million (\$61.3 million as at June 30, 2017). This resulted in CCFC holding 78,750 units and a 35% interest in CCF IV LP effective July 1, 2017 (June 30, 2017 – 35%). Of this commitment, \$57.8 million had been contributed as of June 30, 2017. Also on July 13, 2017, Crown, through CFCC, committed to invest up to \$3.6 million in Crown Capital Fund IV Investment, LP ("CCF IV").

**Investment LP**"), representing an interest in CCF IV Investment LP of approximately 22.5% (nil as of June 30, 2017). CCF IV Investment LP has an interest in CCF IV LP of approximately 6.9%.

• On August 8, 2017, Crown announced a quarterly dividend of \$0.13 per Common Share to Shareholders of record on August 18, 2017. This was an increase from the \$0.12 per Common Share quarterly dividend paid previously.

### **Overall Performance**

Total assets increased to \$222.4 million at June 30, 2017 from \$182.4 million at December 31, 2016, including an increase in investments at fair value to \$194.1 million from \$159.0 million and an increase in cash and cash equivalents to \$23.5 million from \$19.3 million. The increase in total assets was largely a result of increased capital invested in CCF IV LP by non-controlling interests. Total equity increased to \$103.4 million at June 30, 2017 from \$101.5 million at December 31, 2016.

Total revenues in the three and six months ended June 30, 2017 were \$7.7 million and \$14.5 million, respectively, compared to \$5.0 million and \$10.1 million in the three and six months ended June 30, 2016, respectively. Revenues were higher in the three and six months ended June 30, 2017 primarily due to increased lending activity of CCF IV LP. Interest revenue on investments held by NCOF II, CCF IV LP and Crown Capital Private Credit Fund, LP ("CCPC LP") increased to \$5.6 million and \$10.0 million in the three and six months ended June 30, 2017, respectively, compared to \$2.6 million and \$5.0 million in the three and six months ended June 30, 2016, respectively. Fees and other income increased to \$3.1 million and \$3.6 million in the three and six months ended June 30, 2017, respectively, compared to \$0.8 million and \$1.4 million in the three and six months ended June 30, 2016, respectively.

For the three and six months ended June 30, 2017, the net gain/(loss) on investments was \$(2.0) million and \$(0.2) million, respectively, compared to \$1.6 million and \$3.8 million in the three and six months ended June 30, 2016, respectively. Notable contributors to the net loss on investments in the three and six months ended June 30, 2017 included decreases in the fair value of several loans resulting from increases in benchmark interest rates used to estimate the present value of future cash flows, a decrease in the fair value of the Medicure Warrants, and an increase in the fair value of the Source Shares received by CCF IV LP at zero cost.

Expenses in the three and six months ended June 30, 2017 were \$3.0 million and \$4.7 million, respectively, an increase compared with \$1.4 million and \$3.1 million in the three and six months ended June 30, 2016, respectively. Increases compared with the comparable periods in 2016 relate primarily to higher accruals for annual employee bonuses, the inclusion of \$0.8 million of performance bonus expense that is associated with the \$1.0 million performance distribution fee recognized from NCOF II (Parallel) in the period, and finance costs related to a senior secured revolving credit facility (the "Credit Facility") that was established in December 2016.

In the three and six months ended June 30, 2017, net income and comprehensive income attributable to Shareholders was \$1.8 million and \$3.5 million, respectively, consistent with \$1.7 million and \$3.4 million in the three and six months ended June 30, 2016, respectively.

The major factors having favorable impact on the variance in net income and comprehensive income attributable to Shareholders in the three and six months ended June 30, 2017 compared to the same periods in the prior year were higher interest revenue resulting from new loans completed in the period, higher fee income resulting from the completion of a higher number of fee-generating transactions, and

higher management and performance fees related to the dissolution of the NCOF Funds. Offsetting these factors in impact was a combination of net losses on investments relating primarily to valuation adjustments reflecting changes in benchmark interest rates and spreads compared with net gains in the comparable prior-year periods, higher accruals for annual employee bonuses and higher finance costs.

Crown consolidates 100% of its approximate 69.75% interest in NCOF II and CCFC's 35% interest in CCF IV LP (50% prior to July 1, 2016 and 40% between July 1, 2016 and December 31, 2016) and its 100% interest in CCPC LP and reflects the interests of other investors in these funds as non-controlling interests. The financial results of the Corporation as at and for the three and six months ended June 30, 2017 discussed in this MD&A include the results of operations of CCFC, NCOF II, CCF IV LP and CCPC LP for the three and six months ended June 30, 2017.

### **Business Overview**

Crown is a specialty finance company focused on providing capital to successful Canadian companies and select U.S. companies seeking alternative financing solutions compared to those provided by traditional capital providers such as banks and private equity funds. Crown also manages capital pools, including some in which Crown has an ownership interest. Crown originates, structures and provides tailored special situation and long-term financing solutions to a diversified group of private and public mid-market companies in the form of loans, royalties, and other structures with minimal or no ownership dilution. These financing solutions allow business owners to retain the vast majority of the economic rewards associated with the ownership of their respective businesses.

Crown's revenue sources include interest revenue, transaction fees and realized and unrealized gains on investments made by its consolidated investment funds - NCOF II, CCF IV LP and CCPC LP - and management and performance fees as the fund manager of Norrep Credit Opportunities Fund, LP ("NCOF LP") and NCOF II Parallel.

Crown, which was founded by Crown Life Insurance Company and owned by it until 2002, completed an initial public offering ("**IPO**") in 2015 for gross proceeds of \$65 million. The Common Shares began trading on the Toronto Stock Exchange on July 9, 2015 under the symbol TSX:CRN. This symbol was changed on March 3, 2017 to TSX:CRWN.

Crown has historically offered special situations financing solutions to businesses for transitory capital requirements, generally in the form of short- and medium-term senior or subordinated loans, indirectly through a variety of funding arrangements ("Special Situations Financing").

Immediately prior to closing of the IPO, the Corporation acquired approximately 69.75% of the outstanding units of NCOF II, a Special Situations Financing debt fund, in exchange for 3,214,494 Common Shares valued at \$35.4 million (the "Rollover Transaction"). NCOF II was dissolved effective June 30, 2017 following the repayment of its final remaining investment and the distribution of its net assets to its limited partners.

In September 2015, the Corporation completed the initial closing of CCF IV LP, a Special Situations Financing debt fund with initial capital commitments of \$100.0 million. On July 15, 2016, CCF IV LP completed a subsequent capital raise with subscriptions for an additional 25,000 limited partnership units ("Units"), bringing the total capital committed to CCF IV LP to \$125.0 million and resulting in a reduction of Crown's controlling interest in CCF IV LP to 40% compared to 50% as at June 30, 2016. On January 9, 2017, CCF IV LP completed a second subsequent capital raise with subscriptions for an

additional 50,000 limited partnership units, bringing the total capital committed to CCF IV LP to \$175.0 million. As a result of the second subsequent capital raise, Crown held a reduced controlling interest in CCF IV LP at June 30, 2017 of 35%, compared to 40% at December 31, 2016. On July 13, 2017, CCF IV LP completed a third subsequent capital raise with subscriptions for an additional 50,000 limited partnership units, bringing the total capital committed to CCF IV LP to \$225.0 million. Through its participation in the third subsequent capital raise, Crown maintained its controlling interest in CCF IV LP as at July 1, 2017 to 36.5% through its subscription for Units in CCF IV Investment LP, as discussed below.

On July 15, 2016, Crown created Crown Capital Fund IV Investment, LP to provide a vehicle for investors to participate in investments made by CCF IV LP with smaller amounts of committed capital than those investing directly in CCF IV LP. As of December 31, 2016, CCF IV Investment LP had committed capital of \$4.0 million to CCF IV LP and had acquired 3,900 Units. CCF IV Investment LP increased its committed capital to \$12.3 million and subscribed for an additional 8,000 Units of CCF IV LP in January 2017. On July 13, 2017, Crown subscribed for Units in CCF IV Investment LP representing \$3.6 million of committed capital, raising the total amount of capital committed to CCF IV Investment LP to \$15.9 million, and CCF IV Investment LP subscribed for an additional 3,470 units of CCF IV LP. Effective July 1, 2017, Crown had a 22.5% interest in CCF IV Investment LP (nil as of June 30, 2017) and CCF IV Investment LP had an interest in CCF IV LP of approximately 6.9%. Crown's subsidiary, Crown Capital Fund IV Management Inc. is the general partner of, and as at June 30, 2017 held only a nominal interest in, CCF IV Investment LP. Crown does not charge management fees to CCF IV Investment LP.

Crown is also deploying its capital through its wholly-owned subsidiary, CCPC LP, to clients seeking non-dilutive, long-term capital, generally in the form of traditional interest-bearing loans and royalties. Crown intends to develop a diversified portfolio of long-term financing clients across numerous industries to provide non-dilutive sources of long term capital in the form of fixed rate long-term loans, participating loans, perpetual debt, income streaming and recurring revenue structures ("Long-Term Financing").

### Portfolio at June 30, 2017

At June 30, 2017, Crown held ownership interests in ten loans.

	Loan Principal		Attributable at		
Borrower	Amount Outstanding at December 31, 2016 <sup>(1)</sup>	Loan Principal Amount Outstanding at June 30, 2017 <sup>(1)</sup>	Shareholders	Non-controlling interests	Status
Special Situations Financing transactions					
CRH Medical Corporation <sup>2</sup>	\$22,500,000	Nil	Nil	Nil	Repaid
Corrosion Service Company Limited ("Corrosion") <sup>2</sup>	\$3,920,000	Nil	Nil	Nil	Repaid
Distinct Infrastructure Group Inc.	\$20,000,000	Nil	Nil	Nil	Repaid
Petrowest Corporation (Term Loan)	\$15,000,000	\$15,000,000	\$5,250,000	\$9,750,000	Current⁵
Petrowest Corporation (Bridge Loan) <sup>3</sup>	N/A	\$10,000,000	\$3,500,000	\$6,500,000	Current <sup>5</sup>
Bill Gosling Outsourcing Holding Corp. ("Gosling")	\$15,000,000	\$15,000,000	\$5,250,000	\$9,750,000	Current
Medicure Inc. ("Medicure") <sup>4</sup>	\$30,000,000	\$30,000,000	\$10,500,000	\$19,500,000	Current
Touchstone Exploration Inc. ("Touchstone")	\$15,000,000	\$15,000,000	\$5,250,000	\$9,750,000	Current
Source Energy Services Canada LP and Source Energy Services Canada Holdings Ltd.	\$15,000,000	\$12,428,000	\$4,349,800	\$8,078,200	Current
Solo Liquor Holdings Limited ("Solo")	N/A	\$15,000,000	\$5,250,000	\$9,750,000	Current
Marquee Energy Limited	N/A	\$30,000,000	\$10,500,000	\$19,500,000	Current
Ferus Inc.	N/A	\$25,000,000	\$8,750,000	\$16,250,000	Current
Long-Term Financing transactions					
PenEquity Realty Corporation ("PenEquity")	\$25,000,000	\$25,000,000	\$25,000,000	Nil	Current

Notes: (1) The above principal amounts are stated at the face value of the total loans. For all loans, only the amounts attributable to Shareholders and non-controlling interests are included in the Corporation's June 30, 2017 condensed consolidated interim financial statements and the pro rata portions held by co-investors, if any, are excluded. (2) The loans to CRH and Corrosion were made *pari passu* between NCOF II and NCOF II Parallel. NCOF II's interest in these investments was approximately 76.9%. (3) The total size of the bridge loan to Petrowest is \$12.0 million of which \$2.0 million was syndicated to a third party. (4) The total size of the Medicure loan is \$60.0 million of which \$30.0 million was syndicated to a third party. (5) Subsequent to June 30, 2017, the status of the loans to Petrowest has changed from "current" to "accrual".

In addition to the above loans, at June 30, 2017, CCF IV LP held ownership interests in 7,703,614 Petrowest Shares, 450,000 Medicure Warrants (the "Medicure Warrants"), 116,059 Source Shares, 37,500,000 Marquee Warrants and warrants to acquire common shares of Ferus at nominal cost (the "Ferus Warrants").

### Loan Risk Rating

Crown monitors the performance and health of each borrower as well as the overall performance and health of the portfolio. As part of this process, Crown utilizes a proprietary credit evaluation model to ascribe a risk rating to each loan Crown manages. As outlined in the table below, the credit evaluation model reviews five primary categories (i.e. financial, business, industry, security and marketability) and over fifty sub-categories (e.g. profitability, leverage, liquidity, management, customers, operations, employees, suppliers, competitors, business cycle, asset coverage, condition of assets, etc.). A point value and weighting is assigned to each sub-category and an overall point score is determined. A risk rating of 1.0 is the best possible rating and a 5.0 is the worst possible rating. The risk rating is determined during the initial underwriting process and is updated quarterly.

Financial	Business	Industry	Security	Marketability
Profitability	Management	Competitors	% of Security	Business
• EBITDA (\$)	<ul> <li>Experience in industry</li> </ul>		Coverage	
• EBITDA (%)	Competence	Business Cycle		Investment
• EBITDA Growth (%)	<ul> <li>Investment</li> </ul>		Assets	
• Gross Margin (%)	Customers	History of	<ul> <li>Condition</li> </ul>	
Return on Capital (%)	<ul> <li>Concentration</li> </ul>	Profitability	<ul> <li>Obsolescence</li> </ul>	
Leverage	<ul> <li>Reputation/Financial</li> </ul>		<ul> <li>Specialization</li> </ul>	
Debt/EBITDA	Strength	International		
Debt/Capital	<ul> <li>Stability</li> </ul>	Trade	Dependence on	
• Debt/EV	Dependence		Unsecured Creditors	
Liquidity	Operations	Regulatory		
Current Ratio	<ul> <li>Plant Quality</li> </ul>	Restrictions		
DSCR (EBITDA/P+I)	<ul> <li>Process Flow</li> </ul>			
EBITDA interest	<ul> <li>Scalability</li> </ul>			
coverage	<ul> <li>Capacity</li> </ul>			
<ul> <li>Average Days A/P</li> </ul>	Employees			
<ul> <li>Average Days A/R</li> </ul>	• Turnover			
Cash Coverage	<ul> <li>Relations</li> </ul>			
Size	Wage Level			
• Sales (\$)	<ul> <li>Pool of Labour</li> </ul>			
• Sales Growth (%)	Suppliers			
<ul> <li>Tangible Assets (\$)</li> </ul>	<ul> <li>Diversification</li> </ul>			
• Enterprise Value (\$)	Pricing Power			
, , , , , , , , , , , , , , , , , , , ,	Reliability			
	Shareholders			
	<ul> <li>Alignment of Interests</li> </ul>			
	Financial Capability			
	• Stability			

Similar to a financial ratio, the risk rating provides both a point-specific indication of the risk level of a loan as well as the trend of the risk level over a period of time. Crown's strategy is to provide loans to successful, cash flow-generating businesses. Crown generally expects the risk rating of a borrower to improve over time as the borrower increases in value and pays down debt. As well, Crown expects the portfolio risk rating to improve over time as the proportion of seasoned loans increases.

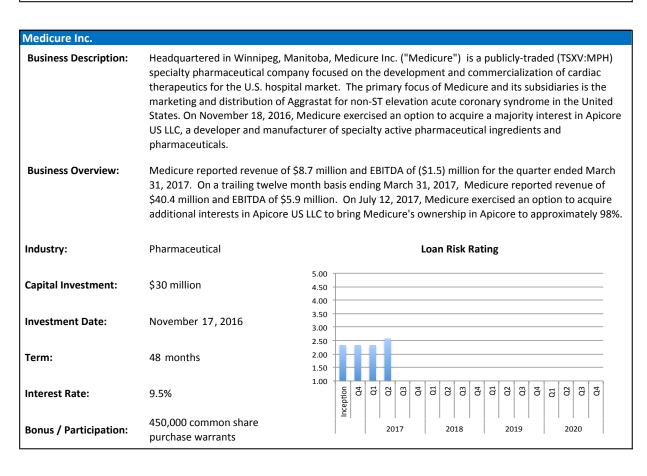
### **Portfolio Company Updates**

The following tables set forth certain summary information in respect of loans held by Crown as at June 30, 2017. The information contained in the rows entitled "Business Description" and "Business Overview" has been developed from information provided by the applicable borrower. See "Forward-Looking Statements", "Market and Industry Data" and "Risk Factors".

### **Special Situations Financings**

<b>Petrowest Corporation</b>		
Business Description:	(TSX:PRW) formed in 2006 fro Alberta companies. Petrowes	poerta, Petrowest Corporation ("Petrowest") is a publicly-traded company om the amalgamation of nine regional Northeast British Columbia and st is one of the largest diversified infrastructure service providers in rough five primary divisions: Construction, Transportation, Civil, Rentals,
Business Overview:	ending March 31, 2017. On a revenue of \$141.4 million and	of \$29.1 million and adjusted EBITDA of \$3.3 million for the first quarter trailing twelve month basis ending March 31, 2017, Petrowest reported adjusted EBITDA of \$5.5 million. Petrowest is in the process of sposition program to reduce coporate debt and focus on core
Industry:	Diversified	Loan Risk Rating
Capital Investment:	\$15 million term loan	5
	\$10 million bridge loan	4.5
Investment Date:	May 19, 2017	3.5
Terms:	36 month term loan	2.5
	6 month bridge loan	1.5
Interest Rate:	12%	1
Bonus / Participation:	7,703,614 common shares	2015 2016 2017 2018 2019 2020

Bill Gosling Outsourcing	g Holding Corp.																				
Business Description:	Founded in 1955 and headquartered in Newmarket, Ontario, Bill Gosling Outsourcing Holding Corp ("BGO") is a privately-owned global provider of call center solutions to blue chip and emerging highgrowth clients. It operates nine call centers in Canada, the U.S., the U.K. and the Philippines and employs approximately 2,000 full time equivalents.																				
Business Overview:	BGO is expected to continue to business process outsourcing in potentially increasing this growt financing markets. BGO has pro	dustry h is th	ha ne c	s be	een inu	ı gr ıed	ow in	ing crea	at ise	5% in L	per J.S.	an aut	num o lo	ı. U an a	nde ınd	rpin alte	ning rnat	g an	id con:		- 1
Industry:	Business Process Outsourcing								L	oan	Ris	sk F	Ratir	ng							
Capital Investment:	\$15 million	5 - 4.5 - 4 -																			- - -
Investment Date:	May 25, 2016	3.5 -																			-
Term:	60 months	2.5 -			H	Ħ	Н	E													- -
Interest Rate:	Not disclosed	1 -	ption	8	ප	8	o T	8 8	3 5	2 2	8	ස	8 8	8 8	පි	8 5	3 8	69	8 2	3 8	]
Bonus / Participation:	Share of increase in enterprise value from date of loan to repayment	hare of increase in nterprise value from date of 2016 2017 2018 2019 2020 2021																			



### **Touchstone Exploration Inc.** Headquartered in Calgary, Alberta, Touchstone Exploration Inc. ("Touchstone") is a publicly-traded **Business Description:** (TSX:TXP) company engaged in the exploration, development, and production of petroleum and natural gas. Touchstone's primary focus is onshore properties located in the Republic of Trinidad and Tobago including over 95,000 gross acres of exploration and development rights. Touchstone reported net revenue of \$4.7 million and EBITDA of \$1.3 million for the three months **Business Overview:** ending March 31, 2017. On a trailing twelve month basis ending March 31, 2017, Touchstone reported revenue of \$15.8 million and EBITDA of \$6.6 million. For the three months ended March 31, 2017, Touchstone reported average production of 1,280 bopd at a realized price of US\$64.16 per barrel, a decrease of 6% and an increase of 66%, respectively, compared to the same quarter in 2016. Industry: Oil and Gas **Loan Risk Rating Capital Investment:** \$15 million 4.5 4 3.5 **Investment Date:** November 23, 2016 2.5 Term: 60 months Interest Rate: 8%

2018

2020

2021

Production payment of 1% of

gross revenue

**Bonus / Participation:** 

### **Source Energy Services**

**Business Description:** 

Headquartered in Calgary, Alberta, Source Energy Services ("Source") is the leading provider of frac sand to the Western Canadian Sedimentary Basin. Source is vertically integrated, owning a sand mine in Wisconsin, seven transload terminals in Canada, and two transload terminals in the United States. On April 13, 2017, Source completed an initial public offering, raising gross proceeds of \$175 million. On April 18, 2017, Source announced the completion of the acquisition of Sand Products Wisconsin LLC for total cost of US\$45 million.

**Business Overview:** 

**Capital Investment:** 

Source reported revenue of \$64.4 million and EBITDA of \$8.1 million for the three months ending March 31, 2017. On a trailing twelve month basis ending March 31, 2017, Source reported revenue of \$160.3 million and EBITDA of (\$9.8) million. On June 6, 2017, an aggregate principal amount of \$22,290,000 of the notes outstanding was redeemed at 110.5% and paid with accrued interest to

noteholders.

Industry: **Energy Services** 

> \$12.4 million of Senior Secured First Lien Notes (original investment \$15

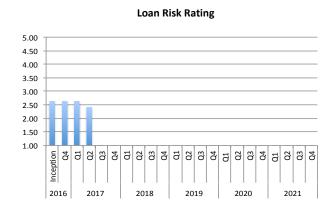
million)

**Investment Date:** December 8, 2016

Term: 60 months

**Interest Rate:** 10.5%

Bonus / Participation: 116,059 common shares



### Solo Liquor Holdings Limited

**Business Description:** 

Solo Liquor Holding Limited ("Solo") is a Calgary-based, privately-owned company engaged in the retail sale of liquor. Solo currently operates 52 retail liquor stores in Alberta with an additional 12

stores currently under construction.

**Business Overview:** 

Solo commenced operations in 1996 and has steadily built out its store network. It continues to grow and has plans to expand its store count to 70 over the next two years. Solo has achieved commercial success by opening stores in high traffic areas, offering a wide range of products, operating with extended hours and maintaining every day low prices.

Industry: Retail

**Capital Investment:** \$15 million

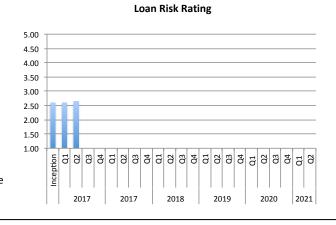
**Investment Date:** February 24, 2017

Term: 36 months

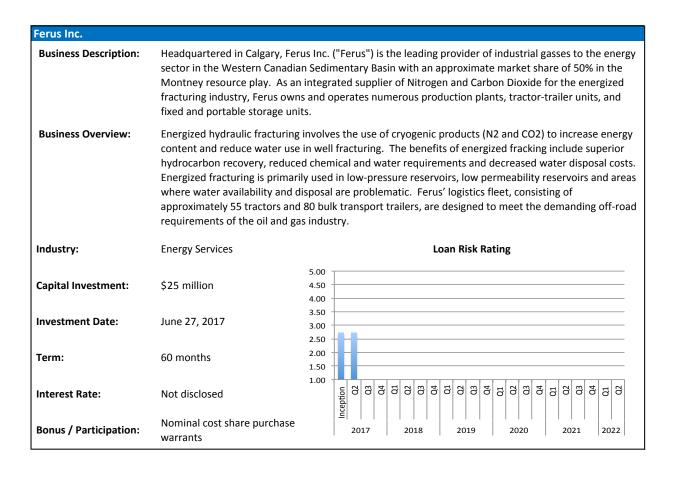
Interest Rate: Not disclosed

Share of increase in enterprise Bonus / Participation: value from date of loan to

repayment



Marquee Energy Ltd.		
Business Description:	company engaged in acquiring development, production and	rquee Energy Ltd. ("Marquee") is a publicly traded (TSXV:MQX) interests in petroleum and natural gas rights, and the exploration, sale of petroleum and natural gas. Marquee's core operation is located ch contributes approximately 90% of corporate production.
Business Overview:	March 31, 2017. On a trailing revenue of \$27.2 million and E	e of \$6.6 million and EBITDA of \$1.7 million for the three months ending twelve month basis ending March 31, 2017, Marquee reported net BITDA of \$4.2 million. For the three months ended March 31, 2017, e/d, consisting of approximately 46% of oil and liquids.
Industry:	Oil and Gas	Loan Risk Rating
Capital Investment:	\$30 million	5.00 4.50 4.00
Investment Date:	May 30, 2017	3.50
Term:	60 months	2.50 2.00 1.50
Interest Rate:	10%	00.1 S S S S S S S S S S S S S S S S S S S
Bonus / Participation:	37,500,000 common share purchase warrants	<u>E</u>



### Long-Term Financing

PenEquity Realty Corpo	oration		
Business Description:	is a privately-owned proper primarily in the retail sector decades, PenEquity complet	ty mana with a ted ove	ed in Toronto, Ontario, PenEquity Realty Corporation ("PenEquity") agement and real estate development company, operating focus on grocery-anchored retail plazas. Over the past three r 23 development projects. PenEquity has established strong retails and has been successful in attracting large, high-quality,
Business Overview:	grocery-anchored communi Stoney Creek, Brampton, Lo projects over the next five y completed in 2016 and final	ty retai ndon a ears. C compl	of six development projects in its pipeline, which are primarily I plazas. Two of the projects are in Barrie, with the others in nd Kanata. PenEquity expects to develop and realize on these one of the two Barrie projects is well underway, with initial phases etion expected in 2017. Stoney Creek construction commenced in adon pre-construction leasing is underway.
Industry:	Real Estate Development		Loan Risk Rating
Capital Investment:	\$25 million	5 4.5 4	
Investment Date:	December 16, 2015	3.5 3 2.5	
Term:	120 months	2	
Interest Rate:	Not disclosed	1	Interption
Bonus / Participation:	None		2016   2017   2018   2019   2020   2021   2022   2023   2024   2025

All of the above loans, except the Touchstone loan and the Petrowest bridge loan, are payable by way of a single payment due at the end of the term. Principal payments on the Touchstone loan commence on January 1, 2019 in the amount of \$810,000 per quarter. Prior to the maturity date of the Petrowest bridge loan, at which point any remaining principal will be payable, any net proceeds from the disposition of specified discontinued assets available following the repayment of Petrowest's senior credit facility must be applied towards the repayment of the bridge loan.

### Outlook

Management continues to place a high priority on new originations of both Special Situations Financing and Long-Term Financing transactions. Availability of senior debt for mid-market companies has increased significantly in the six months ended June 30, 2017, which has reduced the volume of new investment proposals. While the pace of new investments is expected to slow in the second half of 2017, Crown remains confident that a sufficient number of deals will be completed to achieve management's targets.

Crown is focused on a segment of the market (successful businesses in the mid-market) where there is an ongoing funding gap. This gap is more pronounced during periods in the cycle when many traditional

capital providers pull back. As Crown continues to execute its plan and to deploy capital in new originations, it expects to generate growing cash flow and build long-term value for Shareholders.

Crown intends to deploy the vast majority of its cash and cash equivalents and to draw from its existing Credit Facility to fund investment in additional Special Situations Financing and Long-Term Financing transactions in 2017. This is expected to result in increased revenues from interest and fees and other income. As additional capital calls are made on the limited partners of CCF IV LP to fund Special Situations Financings, it is expected the Corporation's cash and cash equivalents will be further reduced and investments, total assets and non-controlling interests will increase. Completion of additional Long-Term Financing transactions is expected to reduce cash and cash equivalents and increase investments.

Considering the Corporation's working capital, the \$6.5 million of committed capital available to CCF IV LP from parties other than Crown, and the Credit Facility, at June 30, 2017, the Corporation had access to up to approximately \$45.0 million for additional portfolio investments.

### **Quarterly Results Summary**

The following table provides selected quarterly information about the Corporation's financial condition and performance for the period from July 1, 2015 to June 30, 2017.

Quarterly Results Summary	Г							Three Mont	hs Ended						
	Г	June 30		March 31	D	ecember 31	Se	eptember 30	June 30	Г	March 31	De	ecember 31	Se	ptember 30
(In \$000s except per share amounts and number of shares)		2017		2017		2016		2016	2016		2016		2015		2015
Revenue:	Г									Γ					
Fees and other income	\$	3,080	\$	525	\$	2,225	\$	160	\$ 814	\$	555	\$	1,404	\$	874
Interest revenue	1	5,623		4,385		3,589		2,968	2,568		2,386		1,388		1,123
Performance fee distributions		1,044		-		-		-	-		-		-		-
Net realized gain on sale of investments		2,733		553		-		-	-		1,741		-		71
Net change in unrealized gains in fair value of investments		(4,765)		1,292		(397)		(254)	1,603		410		2,965		(148)
Total Revenue	\$	7,715	\$	6,755	\$	5,417	\$	2,874	\$ 4,985	\$	5,092	\$	5,757	\$	1,921
Total comprehensive income (loss), net of non-controlling interes	t\$	1,767	\$	1,743	\$	877	\$	833	\$ 1,749	\$	1,639	\$	1,681	\$	395
Weighted average shares outstanding - basic		9,519,598		9,521,354		9,504,362		9,514,921	9,492,045		9,493,353		9,488,094		8,595,480
Total comprehensive income(loss) per share - basic	\$	0.19	\$	0.18	\$	0.09	\$	0.09	\$ 0.18	\$	0.17	\$	0.18	\$	0.05
Weighted average shares outstanding - diluted		9,853,463		9,839,188		9,674,272		9,803,951	9,744,369		9,745,986		9,735,608		8,817,892
Total comprehensive income(loss) per share - diluted	\$	0.18	\$	0.18	\$	0.09	\$	0.08	\$ 0.18	\$	0.17	\$	0.17	\$	0.04
Investments, at fair value through profit or loss	\$	194,096	\$	172,180	\$	158,951	\$	99,410	\$ 99,414	\$	82,812	\$	84,367	\$	36,402
Total assets	\$	222,445	\$	198,964	\$	182,375	\$	151,569	\$ 138,226	\$	131,819	\$	130,090	\$	114,297
Total equity	\$	103,376	\$	102,412	\$	101,519	\$	101,345	\$ 101,368	\$	100,230	\$	99,261	\$	97,258
Shares outstanding at the end of the period		9,517,432		9,523,590		9,514,759		9,519,071	9,495,210	l	9,494,002	l	9,488,094		9,488,094
Total equity per share - basic	\$	10.86	\$	10.75	\$	10.67	\$	10.65	\$ 10.68	\$	10.56	\$	10.46	\$	10.25

A range of factors impact quarterly variances. Major factors affecting quarterly variances in fees and other income include new investment transactions, amendments to investment agreements and loan prepayments completed in a quarter. The main factors affecting quarterly variances in interest revenue are completion of new investment transactions and loan repayments in a quarter. Factors affecting realized and unrealized gains and losses include changes in the fair value of loan investments caused by variations in benchmark interest rates and/or the credit status of portfolio companies as well as variations in market prices for equity securities held in the portfolio. The dilution of Crown's ownership interest in a fund due to receipt of additional subscriptions from non-controlling interests also impacts revenues.

### **Discussion of Operations**

#### Revenues

Revenues of \$7.7 million and \$14.5 million were recognized in the three and six months ended June 30, 2017, respectively (2016 – \$5.0 million and \$10.1 million, respectively). Revenues for the three and six months ended June 30, 2017 were higher than the same periods in the prior year primarily due to higher interest revenue and fee income earned by CCF IV LP resulting from higher levels of investment and transaction activity, respectively, partially offset by a reduced level of net investment gains. Also contributing to revenues in the three and six month periods ending June 30, 2017 was a \$1.0 million performance fee distribution earned in connection with the dissolution of NCOF II Parallel (2016 - \$nil), of which \$0.8 million was attributable to APBP Participants (as defined below) and was included in performance bonus expense for those periods.

### Fees and Other Income

Fees and other income in the three and six months ended June 30, 2017 were \$3.1 million and \$3.6 million, respectively (2016 - \$0.8 million and \$1.4 million, respectively). The following table provides an overview of the total fees and other income attributable to Shareholders and non-controlling interests.

Fees and Other Income	Three	Moi	nths Ended	Six Moi	nth	s Ended	Attributable to:											
		June 30,			ne:	30,		SI	nareholders		Non-controlling interests							
(In \$000s)	201	,	2016	2017		2016	Mo	nree onths 017	Six Months 2017		Three Months 2017	Six Months 2017						
Special Situations Financing transactions					T													
Transaction fees - Crown <sup>1</sup>	\$	662	\$ -	\$ 812	2  \$	-	\$	662	\$ 812	100.00%	\$ -	\$ -	0.00%					
Transaction fees for new loans - CCF IV LP <sup>1</sup>	1,	825	225	1,975	5	225		639	691	35.00%	1,186	1,284	65.00%					
Other transaction fees - CCF IV LP		374	250	421	ιl	625		131	147	35.00%	243	274	65.00%					
Other transaction fees - NCOF II		86	173	175	5	172		60	122	69.75%	26	53	30.25%					
Interest earned on cash and cash equivalents		39	92	72	2	198		39	72	100.00%	-	-	0.00%					
Management fee revenue <sup>2</sup>		94	74	151	L	148		94	151	100.00%	-	-	0.00%					
Total fees and other income	\$ 3,	080	\$ 814	\$ 3,606	\$	1,368	\$	1,625	\$ 1,995		\$ 1,455	\$ 1,611						

<sup>1.</sup> Transaction fees earned by Crown on new loans completed by CCF IV LP in the three months and six months ended June 30, 2017 were \$2,787 and \$3,087, respectively, of which \$662 and \$812, respectively, are attributable to Shareholders as a management fee and \$774 and \$796, respectively, are attributable to Shareholders as a result of Crown's 35% interest in CCF IV LP.

The Corporation may receive transaction fees when loans are initially made, when loans are repaid prior to maturity and in other instances, for example, for providing amendments, waivers, consents or forbearance agreements. For the three and six months ended June 30 2017, such transaction fees totaled \$2.9 million and \$3.4 million, respectively (2016 - \$0.6 million and \$1.0 million, respectively). Transaction fees were higher in the three and six months ended June 30, 2017 compared with the prior year due to the completion of a higher number of fee-generating transactions, including four loan originations (three in the three months ended June 30, 2017), one early loan repayment, and one loan amendment.

The Corporation earns investment management fees pursuant to management agreements. The base annual management fees are generally equal to 1.75% of contributed capital, as defined in the limited partnership agreements, less any capital distributions and realized losses; however, Crown provides

<sup>2.</sup> Management fee revenue is net of fees charged to NCOF II and CCF IV LP, which are eliminated on consolidation. Management fees charged to NCOF II and CCF IV LP in the three and six months ended June 30, 2017 were \$666 and \$1,160 (June 30, 2016 - \$233 and \$444), respectively. For the three and six months ended June 30, 2017, management fees charged on the portion of contributed capital from non-controlling interests were \$362 and \$654 (June 30, 2016 - \$99 and \$187), respectively.

certain limited partners with management fee discounts and Crown may voluntarily reduce its management fees.

On consolidation, 100% of management fees earned from NCOF II and CCF IV LP are eliminated against the management fees expensed by NCOF II and CCF IV LP. The non-controlling interests of each of NCOF II and CCF IV LP incur 30.25% and 65% (50% prior to July 1, 2016, 60% from July 1, 2016 to December 31, 2016), respectively, of the management fees while Crown effectively pays itself for the other 69.75% and 35%, respectively, as a result of its ownership interests. (See also Related Party Transactions)

Management fees of \$93,578 and \$151,325 were recognized in the three and six months ended June 30, 2017, respectively (2016 - \$73,853 and \$147,706, respectively) from NCOF LP and NCOF II Parallel. Management fees were higher in the three and six months ended June 30, 2017 compared with the prior year due to a higher level of fees earned in connection with the dissolution of NCOF II Parallel.

Crown earns interest on cash and cash equivalents from such investments as short-term investment certificates and interest on savings accounts. These amounts are included in fees and other income. For the three and six months ended June 30, 2017, interest earned on cash and cash equivalents totaled \$38,510 and \$71,748, respectively (2016 - \$91,902 and \$197,659, respectively). Of this interest, 100% is attributable to Shareholders. Interest on cash and cash equivalents decreased in the three and six months ended June 30, 2017 due to lower levels of cash and cash equivalents.

### Interest Revenue

The following table provides an overview of interest revenue attributable to Shareholders and the non-controlling interests.

Interest Revenue	1	Three Mo	ee Months Ended Six Months Ended Attri											butable to:									
		Jun	e 30	),		June	e 3	0,		SI	ha	reholders		Non-controlling interests									
										Three		Six		Three	Six								
									N	<b>Nonths</b>		Months		Months	Months								
(In \$000s)		2017		2016		2017		2016		2017		2017		2017	2017								
Special Situations Financings																							
NCOF II	\$	1,117	\$	608	\$	1,660	\$	1,216	\$	779	\$	1,158	69.75%	\$ 338	\$ 502	30.25%							
CCF IV LP		3,633		1,090		6,611		1,997		1,272		2,314	35.00%	2,361	4,297	65.00%							
Long-term Financings												-											
CCPC LP		873		870		1,737		1,740		873		1,737	100.00%	•	-	0.00%							
Total interest revenue	\$	5,623	\$	2,568	\$	10,008	\$	4,953	\$	2,924	\$	5,209	·	\$ 2,699	\$ 4,799								

Interest revenue in the three and six months ended June 30, 2017 was \$5.6 million and \$10.0 million, respectively (2016 - \$2.6 million and \$5.0 million, respectively). Interest revenue increased in the three and six months ended June 30, 2017 due to interest earned on additional investments made by CCF IV LP, partially offset by lower interest earned from NCOF II resulting from the repayment of investments.

### Net Gain on Investments

The net gain on investments includes both net realized gains (losses) on the sale of investments and net change in unrealized gains in the fair value of investments. Additional details are provided in the table below.

Net Gain / (Loss) on Investments	1	hree Moi	nth	s Ended		Six Mont	hs End	ed	Attributable to:											
		Jun	e 30	0,		June	e <b>30</b> ,			SI	hai	reholders		Non-controlling interest				ests		
										Three	Six			Three		Six				
										Months		Months		N	Months	Mo	nths			
(In \$000s)		2017		2016		2017	20	16		2017		2017			2017	20	017			
Special Situations Financings																				
NCOF II - realized gain	\$	1,323	\$		\$	1,876	\$	1,741	\$	923	\$	1,309	69.75%	\$	400	\$	567	30.25%		
CCF IV LP - realized gain		1,410		-		1,410		-		494		494	35.00%		916		916			
sub-total - realized gains		2,733		-		3,286		1,741		1,417		1,803			1,316		1,483			
NCOF II - unrealized gain / (loss) <sup>1</sup>		(1,686)		234		(1,988)		128		(1,176)		(1,387)	69.75%		(510)		(601)	30.25%		
CCF IV LP - unrealized gain / (loss) <sup>1</sup>		(3,046)		631		(1,808)		854		(1,066)		(633)	35.00%		(1,980)		(1,175)	65.00%		
Long-term Financings									l						-		-			
CCPC LP - unrealized gain / (loss)		(33)		737		323		1,031		(33)		323	100.00%		-		-	0.00%		
sub-total - unrealized gains / (losses)		(4,765)		1,602		(3,473)		2,013		(2,275)		(1,697)			(2,490)		(1,776)			
Total net gain / (loss) on investments	\$	(2,032)	\$	1,602	\$	(187)	\$	3,754	\$	(858)	\$	106	•	\$	(1,174)	\$	(293)			
1. Three months and six months ended June	30,	2017 inclu	ude	the reversa	lof	previously-	recogni	zed unr	ea	lized gains o	of \$	2,542 and \$2	2,767, resp	ectiv	ely.					

The Corporation's net gain (loss) on investments in the three and six months ended June 30, 2017 totaled \$(2.0) million and \$(0.2) million, respectively (2016 – \$1.6 million and \$3.8 million, respectively). For the three and six months ended June 30, 2017, \$(0.9) million and \$0.1 million, respectively, was attributable to Shareholders and \$(1.2) million and \$(0.3) million, respectively, to non-controlling interests.

Net realized gains in the three months ended June 30, 2017 of \$2.7 million (2016 - \$nil) were recognized upon the repayment of the CRH and Distinct loans, the partial repayment of the Source loan, and the disposition of the Distinct shares. Also included in net realized gains of \$3.3 million for the six months ended June 30, 2017 (2016 - \$1.7 million) was a gain recognized upon repayment of the Corrosion loan.

The net change in unrealized gains in fair value of investments for the three and six months ended June 30, 2017 was \$(4.8) million and \$(3.5) million, respectively (2016 - \$1.6 million and \$2.0 million, respectively). Of these amounts, \$(2.8) million and \$(3.2) million, respectively, related to the reversal of previously-recognized unrealized gains in connection with the recognition of realized gains upon the repayment or disposition of investments. Other notable contributors to the net change in unrealized gains in fair value of investments for the three months ended June 30, 2017 included a gain on the Source Shares received by CCF IV LP during the quarter at zero cost which was more than offset by a combination of a decrease in the fair value of the Medicure Warrants and decreases in the fair value of several loans resulting from increases in benchmark interest rates used to estimate the present value of future cash flows.

### **Expenses**

Expenses in the three and six months ended June 30, 2017 totaled \$3.0 million and \$4.7 million, respectively (2016 - \$1.4 million and \$3.1 million, respectively). Operating costs are mostly fixed with the largest cost being employee compensation, including share-based compensation, amounts accrued for annual employee bonuses and accruals for performance bonus expense.

### Salaries, management fees and benefits

Six months ended June 30, 2016 includes the reversal of a previously-recognized gain of \$384.

Salaries, management fees and benefits expense totaled \$0.9 million and \$1.4 million, respectively, in the three and six months ended June 30, 2017 (2016 - \$0.3 million and \$0.9 million, respectively). The increase in salaries, management fees and benefits expenses in the three and six months ended June 30,

2017 compared to the same periods in 2016 was due primarily to higher accruals for annual employee bonuses.

### Share-based Compensation

Share-based compensation expense is recognized over the expected vesting period of each award. Share-based compensation totaled \$0.4 million and \$0.8 million, respectively, in the three and six months ended June 30, 2017 (2016 - \$0.5 million and \$0.8 million, respectively).

The Corporation's share-based compensation program includes the issuance of stock options ("Stock Options") to employees and share units ("Share Units") to employees and directors, including performance share units ("PSUs"), restricted share units ("RSUs"), Transition Restricted Share Units ("TRSUs") and Retainer Restricted Share Units ("RRSUs"), to key management personnel, directors and employees. PSUs vest when certain performance objectives are achieved. TRSUs were issued only in 2015 and all vest on July 9, 2018. RSUs issued to employees prior to April 1, 2017 vest on July 9, 2018, January 1, 2019 and January 1, 2020 provided the holder of the Share Units is an employee of the Corporation at the time of vesting. RSUs issued to directors vest over a three-year period from the issue date provided the holder is a director of the Corporation at the time of vesting. RRSUs are issued only to directors and vest immediately upon grant. Upon vesting, each Share Unit may be exchanged for one Common Share.

Stock Options granted are valued using a Black-Scholes formula and the expense is recognized over the vesting period. The Stock Options vest over a three-year period and have a five-year term and an exercise price of \$11.00. In the three and six months ended June 30, 2017, 31,818 new Stock Options were issued and 6,818 were forfeited. As at June 30, 2017, 146,524 Stock Options had vested but had not been exercised and an additional 324,870 Stock Options which had not vested remained outstanding.

The Corporation issues additional Share Units to employees and directors in lieu of dividends on outstanding Share Units. These Share Units vest on the same date as the respective Share Units for which they were awarded. The number of Share Units issued in lieu of dividends is based on the weighted average trading price of the common shares in the five days preceding payment of a dividend.

The Corporation issued 3,896 and 68,849 Share Units, respectively, in the three and six months ended June 30, 2017. In the three and six months ended June 30, 2017, 21,350 Share Units vested. Of the Share Units that vested in the three and six months ended June 30, 2017, 7,119 Share Units, respectively, were cash-settled for \$70,979 to pay applicable withholding taxes and 14,231 common shares were issued.

### General and Administration

General and administration expenses totaled \$0.4 million and \$0.8 million, respectively, in the three and six months ended June 30, 2017 (2016 - \$0.4 million and \$0.8 million, respectively). General and administration expenses include costs such as legal and audit fees, travel, promotion, occupancy costs, insurance, office administration and other costs. Compared to the same period in 2016, general and administration expenses in the three months ended June 30, 2017 were comparable in aggregate and by expense type.

### Performance Bonus Expense

The Corporation has asset performance bonus pool ("APBP") arrangements for certain individuals and entities, primarily employees and pre-IPO shareholders (the "Pre-IPO APBP Participants"), (collectively "APBP Participants"). For certain investment funds managed by the Corporation, 20% of investment returns in excess of a preferred rate of return earned by the fund accrue to the Corporation as performance fee distributions.

Prior to the closing of the IPO, the Corporation committed to pay 100% of performance fee distributions accrued to June 30, 2015 from NCOF II and NCOF II Parallel to the Pre-IPO APBP Participants. In addition, the Corporation's current compensation policy provides that 50% of such performance fee distributions earned after the closing of the IPO will be distributed to the Pre-IPO APBP Participants who are employees with the other 50% retained by the Corporation. The June 30, 2017 dissolution of NCOF II and NCOF II Parallel triggered performance fee distributions from those funds of \$3.2 million and \$1.0 million, respectively, of which \$2.5 million and \$0.8 million, respectively, were included in the Corporation's provision for performance bonus as at June 30, 2017 as amounts payable to APBP Participants.

Allocation of the participation rights of the APBP relating to CCF IV LP commenced in 2015 and will continue until 2022 with 50% of performance fees recognized by the funds allocated to employees. Performance bonus amounts will be paid to APBP Participants commencing on the repayment of all of the invested capital and payment of a prescribed preferential return to the limited partners in the related investment funds.

No amounts related to CCF IV LP were paid during the six months ended June 30, 2017, and no performance fee distributions related to any investment fund were paid in the six months ended June 30, 2016. Amounts related to CCF IV LP will only be paid when performance fee distributions are received by the Corporation.

For the three and six months ended June 30, 2017, Crown accrued performance bonus expense of \$1.2 million and \$1.4 million, respectively (2016 – \$0.2 million and \$0.6 million, respectively). Included in accrued performance bonus expense for the three and six months ended June 30, 2017 is \$0.8 million of performance fee distributions received from NCOF II Parallel that were attributable to APBP Participants. No amounts had previously been accrued by the Corporation for performance fee distributions or performance bonus expense related to NCOF II Parallel.

### **Finance Costs**

Finance costs totaled \$0.1 million and \$0.3 million, respectively, for the three and six months ended June 30, 2017 (2016 - \$nil), including standby fees and the amortization of deferred financing costs related to the Company's Credit Facility. The Credit Facility was established effective December 30, 2016 and the balance outstanding at June 30, 2017 was \$nil.

### **Earnings before Income Taxes**

For the three and six months ended June 30, 2017, Crown had earnings before income taxes of \$4.7 million and \$9.8 million, respectively, compared with \$3.6 million and \$7.0 million for the three and six month periods ending June 30, 2016.

#### **Income Taxes**

For the three and six months ended June 30, 2017, Crown recorded current tax expense of \$0.5 million and \$1.2 million, respectively (2016 – \$0.7 million and \$1.5 million, respectively) and deferred tax expense of \$0.3 million and \$0.3 million, respectively (2016 – \$35,447 and \$16,633, respectively).

The Corporation's consolidated statutory tax rate for the three and six months ended June 30, 2017 on earnings before income taxes attributable to shareholders of the Corporation was 26.5%.

The deferred income tax asset at June 30, 2017 of \$1.2 million and deferred tax expenses for the three and six months ended June 30, 2017 result primarily from financing costs associated with the IPO and the Credit Facility which are deductible for tax purposes over a five-year period and performance bonus expenses which are not deductible for tax purposes until they are paid in future periods.

### Net Income and Comprehensive Income

For the three and six months ended June 30, 2017, Crown earned net income and comprehensive income of \$4.0 million and \$8.3 million, respectively (2016 – \$2.8 million and \$5.5 million, respectively).

### Net Income and Comprehensive Income Attributable to Shareholders of the Corporation and Non-controlling Interests

For the three and six months ended June 30, 2017, net income and comprehensive income attributable to Shareholders was \$1.8 million and \$3.5 million, respectively (2016 - \$1.7 million and \$3.4 million, respectively). Net income and comprehensive income attributable to non-controlling interests for the three and six months ended June 30, 2017 was \$2.2 million and \$4.8 million, respectively (2016 - \$1.1 million and \$2.1 million, respectively). Net income and comprehensive income attributable to non-controlling interests reflects the proportionate interest of non-controlling interests in the net income and comprehensive income of consolidated investment funds, and is net of contractual management fees on the capital of non-controlling interests for the three and six months ended June 30, 2017 of \$0.4 million and \$0.7 million, respectively (2016 - \$0.1 million and \$0.2, respectively), which the Shareholders are entitled to retain.

### **Adjusted EBIT**

Crown achieved Adjusted EBIT in the three and six months ended June 30, 2017 of \$3.1 million and \$6.1 million, respectively (2016 – \$3.0 million and \$5.7 million, respectively). Adjusted EBIT is calculated by Crown as earnings before financing costs; non-cash, share-based compensation; and income taxes less net income attributable to non-controlling interests.

A reconciliation of earnings before income taxes to Adjusted EBIT for the three and six months ended June 30, 2017 and June 30, 2016 is shown in the following table:

Reconciliation of Earnings before Income Taxes to Adjusted	Three Mo	nth	s Ended	Six Months Ended						
EBIT	June	e 30	0,	June 30,						
(In \$000s)	2017		2016		2017		2016			
Earnings before income taxes	\$ 4,735	\$	3,578	\$	9,786	\$	6,965			
Add: financing costs	141		-		288		-			
Add: non-cash share-based compensation	402		473		745		848			
Deduct: net income attributable to non-controlling interests	(2,200)		(1,083)		(4,750)		(2,100)			
Adjusted EBIT	\$ 3,078	\$	2,968	\$	6,069	\$	5,713			

Adjusted EBIT in the three and six months ended June 30, 2017 were comparable to the same periods in the prior year, increasing by 4% for the three months ended June 30, 2017 and increasing by 6% for the six months ended June 30, 2017. The major factors influencing the variance in net income and comprehensive income attributable to Shareholders in the three and six months ended June 30, 2017 compared to the same periods in the prior year were higher interest revenue resulting from new loans completed in the period, higher fee income resulting from the completion of a higher number of feegenerating transactions, higher management and performance fees related to the dissolution of the NCOF Funds, net losses on investments compared with net gains in the comparable prior-year periods, higher accruals for annual employee bonuses and higher finance costs.

The Corporation believes Adjusted EBIT is a useful supplemental measure that may assist investors in assessing the financial performance of the Corporation and the cash anticipated to be generated by Crown's business. Adjusted EBIT is not a measure of financial performance (nor does it have a standardized meaning) under IFRS. In evaluating this measure, investors should consider that the methodology applied in calculating this measure may differ among companies and analysts.

### **Liquidity and Capital Resources**

Cash and cash equivalents at June 30, 2017 totaled \$23.5 million (December 31, 2016 - \$19.3 million). Accounts receivable at June 30, 2017 totaled \$0.7 million (December 31, 2016 - \$1.7 million) and was comprised primarily of interest receivable from investments and management fees receivable from NCOF LP.

The Corporation's current liabilities at June 30, 2017 totaled \$9.0 million (December 31, 2016 - \$4.0 million). Accounts payable and accrued liabilities at June 30, 2017 of \$1.1 million (December 31, 2016 - \$2.0 million) included accrued cash performance bonuses, due diligence deposits from prospective borrowers and normal-course amounts due to suppliers.

From time to time, the Corporation may receive interest payments in advance of the period for which the interest charges are applicable. At June 30, 2017, deferred interest revenue was \$1.7 million (December 31, 2016 – \$nil).

Distributions payable to non-controlling interests at June 30, 2017 totaled \$1.8 million (December 31, 2016 – \$1.1 million) and income taxes payable were \$1.0 million (December 31, 2016 - \$0.9 million). Of the total provision for performance bonus of \$4.3 million at June 30, 2017 (December 31, 2016 - \$2.9 million), \$3.3 million was a current liability (December 31, 2016 - \$nil). Working capital at June 30, 2017 was \$15.3 million (December 31, 2016 - \$17.0 million).

The Corporation, on a non-consolidated basis, retains sufficient capital to ensure it meets minimum excess working capital requirements under applicable securities law. This minimum amount was \$100,000 at June 30, 2017.

On January 9, 2017, CCF IV LP completed a closing of subscriptions for an additional 50,000 units at \$1,000 per Unit, bringing the total capital committed to CCF IV LP to \$175 million. In this closing, Crown, through CCFC, subscribed for 11,250 of the 50,000 additional units subscribed, increasing Crown's commitment to \$61.3 million and reducing Crown's controlling interest in CCF IV LP from 40% to 35% effective January 1, 2017. At June 30, 2017, \$107.3 million (94%) of the \$113.8 million committed to CCF IV LP to that date by limited partners other than Crown had been drawn by CCF IV LP, leaving \$6.5 million of committed capital available to CCF IV LP from parties other than Crown. CCF IV LP has a maximum size of \$300.0 million, with additional closings expected to occur prior to September 2018 as opportunities are identified to fund Special Situations Financing transactions and subscriptions in CCF IV LP are received. The Corporation has sufficient liquidity to fund its commitment to CCF IV LP.

On July 13, 2017 CCF IV LP completed a subsequent closing of subscriptions for an additional 50,000 units at \$1,000 per Unit, bringing the total capital committed to CCF IV LP to \$225 million. In this subsequent closing, Crown, through CCFC, increased its aggregate commitment to CCF IV LP, including its commitment to CCF IV Investment, which has an interest in CCF IV LP, to \$82.2 million. Immediately following this closing, \$106.2 million (74%) of the \$142.8 million committed to CCF IV LP to that date by limited partners other than Crown had been drawn by CCF IV, LP, leaving \$36.5 million of committed capital available to CCF IV LP from parties other than Crown.

On December 30, 2016, Crown entered into an agreement for a \$35.0 million, 36-month, renewable senior secured revolving credit facility with ATB and BDC which is intended to be used primarily to fund the Corporation's capital commitments to CCF IV LP and to fund Long-Term Financings. The balance outstanding on the Credit Facility at June 30, 2017 was \$nil.

Considering the Corporation's working capital, the \$6.5 million of committed capital available to CCF IV LP from parties other than Crown, and the Credit Facility, at June 30, 2017, the Corporation had access to up to approximately \$45.0 million for additional portfolio investments.

### Investments, at Fair Value through Profit or Loss

At June 30, 2017, the Corporation held investments in nine Canadian companies. Investments, at fair value through profit or loss, at June 30, 2017 totaled \$194.1 million (December 31, 2016 - \$159.0 million). Additional information about investments at fair value through profit or loss can be found in Note 4, Fair value measurement in the Corporation's condensed consolidated interim financial statements for the three and six months ended June 30, 2017.

### **Provision for Performance Bonus**

The Corporation has obligations to APBP Participants under the APBP which will become payable in the event certain investment funds, including subsidiary investment funds, exceed minimum returns over their life. The provision for performance bonus at June 30, 2017 totaled \$4.3 million compared to \$2.9 million at December 31, 2016. The provision for performance bonus accrued as at June 30, 2017 represents the portion of performance fees recognized in consolidated earnings to date that will be payable to APBP Participants commencing on the repayment of all of the invested capital and payment of a prescribed preferential return to the limited partners in the related investment funds. As at June 30,

2017, \$3.3 million of the \$4.3 million provision related to the NCOF Funds and was payable to APBP Participants as a result of the return of all capital of those funds.

### **Executive Share Purchase Loans**

The Corporation has an Executive Share Purchase Plan whereby the Board can approve loans to senior management ("Participants") for the purpose of purchasing the Corporation's common shares in the open market. The following must be paid directly to the Corporation on behalf of management in repayment of interest and principal on these loans: all dividend distributions on the common shares, all annual performance play payments to Participants in excess of target bonus payouts, and all proceeds from the sale of the common shares.

In the period ended June 30, 2017, the Corporation advanced \$2.3 million of new loans under the Executive Share Purchase Plan. As at June 30, 2017, \$2.3 million of these loans were outstanding (December 31, 2016 - \$nil), including accrued interest of \$3,662. The loans under the Executive Share Purchase Plan bear interest at Prime (2.7% as at June 30, 2017), have a seven-year term (maturity date: June 3, 2024) and are personally guaranteed by Participants. The shares are pledged as security for the loans and had a fair value of \$2.3 million as at June 30, 2017.

### **Non-Controlling Interests**

As a result of the Rollover Transaction, Crown acquired approximately 69.75% of the outstanding units of NCOF II resulting in non-controlling interests in NCOF II of approximately 30.25%. The NCOF II investment fund was dissolved effective June 30, 2017 following the repayment of its remaining investment and the distribution of its net assets to its limited partners. As at June 30, 2017, Crown no longer held an ownership interest in NCOF II.

In September 2015, the Corporation, through CCFC, subscribed for 50,000 units of CCF IV LP, which at that time was a 50% interest. In July 2016, an additional 25,000 units were subscribed by other investors, reducing the Corporation's interest to 40% and increasing non-controlling interests in CCF IV LP to 60% effective July 1, 2016. In January 2017, CCF IV LP issued an additional 50,000 units, of which the Corporation subscribed for 11,250 units and other investors subscribed for 38,750 units, reducing the Corporation's interest to 35% and increasing non-controlling interests in CCF IV LP to 65% effective January 1, 2017.

At June 30, 2017, non-controlling interests was \$109.1 million (December 31, 2016 - \$73.9 million). The increase compared to December 31, 2016 was due primarily to additional capital contributions to CCF IV LP by non-controlling interests, partially offset by the elimination of non-controlling interests related to NCOF II as a result of its dissolution.

### **Share Capital**

As at June 30, 2017, total share capital was \$96.7 million (December 31, 2016 - \$96.6 million).

In the six months ended June 30, 2017, the Corporation issued 14,231 Common Shares to employees and directors as a result of vesting of Share Units. The total value assigned to the Common Shares was \$133,745 and this amount was added to share capital.

On April 8, 2016, the Corporation commenced an NCIB to purchase for cancellation during the next 12 months up to 620,000 Common Shares representing approximately 10% of the public float of Common Shares and approximately 6.5% of the issued and outstanding Common Shares. Under this NCIB program, which expired on April 7, 2017, Crown repurchased and canceled 7,400 Common Shares in the six months ended June 30, 2017 at an average cost of \$9.59 per Common Share.

On April 10, 2017, the Corporation commenced a new NCIB to purchase for cancellation during the next 12 months up to 310,000 Common Shares representing approximately 4.2% of the public float of Common Shares and approximately 3.3% of the issued and outstanding Common Shares. This NCIB program will expire on April 9, 2018. Under this NCIB program, Crown repurchased and canceled 4,158 Common Shares in the six months ended June 30, 2017 at an average cost of \$10.00 per Common Share.

The total number of Common Shares outstanding at June 30, 2017 was 9,517,432 (December 31, 2016 – 9,514,759; August 8, 2017 – 9,541,474).

### **Contributed Surplus**

At June 30, 2017, Crown's contributed surplus of \$2.5 million included the opening balance at January 1, 2017 of \$1.9 million plus, for the six months ended June 30, 2017, \$0.8 million for share-based compensation expense recorded for Share Units and Stock Options outstanding during the period less \$0.1 million transferred to share capital for Share Units vested and \$0.1 million for cash-settled share-based compensation.

### **Cash Flows**

Cash and cash equivalents at June 30, 2017 totaled \$23.5 million (December 31, 2016 - \$19.3 million). In the six months ended June 30, 2017, the primary sources of cash flow for the Corporation were non-controlling interest contributions to CCF IV LP to fund the investments in Solo, Petrowest (bridge loan), Marquee and Ferus, net income and comprehensive income and proceeds from repayment of the Corrosion, CRH and Distinct investments and from the partial repayment of the Source loan. Primary uses of cash included completion of the investments in Solo, Petrowest (bridge loan), Marquee and Ferus, distributions to non-controlling interests, executive share purchase loan advances and dividend payments to Shareholders.

On May 9, 2017, the Corporation declared a quarterly dividend of \$0.12 per Common Share. The dividend was paid on June 2, 2017 to Shareholders of record on May 19, 2017.

### **Off-Balance Sheet Arrangements**

As at June 30, 2017, the Corporation, through CCFC, had subscribed for 61,250 units of CCF IV LP. This subscription included a commitment by Crown to provide up to \$61.3 million to CCF IV LP as funds are called by CCF IV LP to fund new Special Situations Financing transactions. As of June 30, 2017, the Corporation had contributed capital to CCF IV LP totaling \$57.8 million and was committed to provide up to an additional \$3.5 million to CCF IV LP. Crown has no other material off-balance sheet arrangements.

### **Related Party Transactions**

Pursuant to limited partnership agreements, NCOF LP and NCOF II Parallel pay management fees to Crown for management services provided. During the three and six months ended June 30, 2017,

Crown earned management fees from NCOF LP and NCOF II Parallel totaling \$93,578 and \$151,325, respectively (2016 - \$73,853 and \$147,706, respectively).

In the three months ended June 30, 2016, Crown received a performance fee distribution from NCOF II Parallel of approximately \$1.0 million, of which the amount attributable to Shareholders, net of amounts payable to APBP Participants, was approximately \$0.2 million. No amounts had previously been accrued by the Corporation for performance fee revenues or performance bonus expenses related to NCOF II Parallel.

At June 30, 2017, accounts receivable included a total of \$0.3 million due from NCOF LP and NCOF II Parallel (2016 - \$0.2 million). Accounts payable and accrued liabilities included a total amount payable to NCOF LP and NCOF II Parallel of \$23,267 (2016 - \$0.3 million).

Pursuant to limited partnership agreements, NCOF II and CCF IV LP also pay management fees to Crown for management services provided. Management fees paid to Crown by NCOF II and CCF IV LP are eliminated on consolidation.

These transactions are in the normal course of operations and are measured at the exchange amount of consideration established and agreed to by the related parties.

The table below provides additional details of the transaction fees, management fees and performance fees included in net income and comprehensive income attributable to Shareholders of the Corporation arising from the interests of non-controlling interests as a result of Crown's role as a fund manager and the financial statement captions through which these fees are reflected in net income and comprehensive income attributable to Shareholders.

Fees Earned From Related Parties	Three	Months	Six Mont	ths Ended	
	En	ded	Jun	e 30,	
(\$ in 000s)	2017	2016	2017	2016	Notes on Consolidation
Transaction fees - Crown	\$ 662	\$ -	\$ 812	\$ -	included in Revenue - Fees and Other Income
Management Fees charged to NCOF LP and NCOF II (Parallel)	94	74	151	148	included in Revenue - Fees and Other Income
Performance fees related to NCOF II (Parallel)	1,044	-	1,044	-	included in Revenue - Performance allocation fee
Performance fees related to non-controlling interest in CCF IV LP	362	105	592	309	allocated from net income to income attributable to Shareholders
Performance fees related to non-controlling interest in NCOF II	33	48	75	161	allocated from net income to income attributable to Shareholders
Management fees related to non-controlling					
interest in CCF IV LP and NCOF II	362	99	654	187	allocated from net income to income attributable to Shareholders
	\$ 2,557	\$ 326	\$ 3,328	\$ 805	

### **Critical Estimates and Accounting Policies**

The preparation of the audited consolidated financial statements in accordance with the financial reporting framework requires management to make judgments, estimates and assumptions that affect the application of the Corporation's accounting policies and the reported amounts of assets, liabilities, income and expenses and disclosures of contingent assets and liabilities at the reporting date. Actual results could differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

Information about judgments, assumptions and estimation uncertainties that have the most significant effect on the amounts recognized in the consolidated financial statements for the three and six months ended June 30, 2017 and June 30, 2016 are included in the following notes in those financial statements:

- Note 4 Fair value measurement; and
- Note 7 Share-based compensation.

Additional information about critical estimates and accounting policies can be found in the Corporation's 2016 audited consolidated financial statements and notes thereto and other public filings available on SEDAR at www.sedar.com.

### **Future Accounting Pronouncements**

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Corporation's financial statements are disclosed below. These are the changes that the Corporation reasonably expects may have an impact on its disclosures, financial position or performance when applied at a future date. The Corporation intends to adopt these standards when they become effective.

### Financial Instruments

IFRS 9, Financial Instruments ("IFRS 9"), will replace IAS 39, Financial Instruments: Recognition and Measurement ("IAS 39"). IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. IFRS 9 also introduces a new impairment model based on expected losses. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. The Corporation anticipates measuring some of its debt instruments at amortized cost and others at fair value and is currently evaluating the impact that the adoption of IFRS 9 will have on its consolidated financial statements.

### Revenue

IFRS 15, Revenue from Contracts with Customers ("IFRS 15"), was issued by the IASB in May 2014, is effective for periods beginning on or after January 1, 2018 and is to be applied retrospectively. IFRS 15 clarifies the principles for recognizing revenue from contracts with customers. The Corporation intends to adopt IFRS 15 in its financial statements for the annual period beginning January 1, 2018. The Corporation is currently evaluating the impact of IFRS 15 on its financial statements, if any.

### **Financial Instruments and Associated Risks**

The Corporation's financial instruments include cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, deferred interest revenue and distributions payable to non-controlling interest. The fair values of these financial instruments approximate carrying value due to the short term to maturity of the instruments.

The Corporation, through its subsidiaries CCFC, CCF IV and CCPC LP, also holds investments in debt and equity securities which are measured at fair value through profit or loss.

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. The Corporation's Canadian equity securities include CCF IV LP's interest in the Distinct Shares and the Source Shares. The Corporation's Canadian warrants include CCF IV LP's interest in the Marquee Warrants and the Medicure Warrants. Petrowest, Source, Marquee and Medicure are publicly-traded companies. The primary risk to the fair value through profit or loss of these equity securities is market risk.

Credit risk is the risk of financial loss to the Corporation if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Corporation's investments in debt securities. A portion of the debt instruments held by the Corporation are unrated and relatively illiquid. Repayments are dependent on the ability of the underlying businesses to generate sufficient cash flow from operations, refinancings or the sale of assets or equity. The terms of the individual debt instruments and the risks of the underlying businesses are reflected in the fair values at the reporting date.

The Corporation's Canadian debt securities include CCF IV LP's loans to Petrowest, Gosling, Medicure, Touchstone, Source, Solo, Marquee and Ferus and CCPC LP's loan to PenEquity. The primary risk to the fair value through profit or loss of these debt securities is credit risk. These debt securities bear fixed interest rates which limits interest rate risk.

The Corporation's investments at fair value through profit or loss are denominated in Canadian currency so there is no currency risk associated with the above investments except to the extent of investees' underlying operations which in some cases are dependent on revenues denominated in foreign currencies.

Additional information about financial instruments and associated risks can be found in the Corporation's 2016 audited consolidated financial statements and notes thereto and other public filings available on SEDAR at www.sedar.com.

### **Risk Factors**

Crown operates in a dynamic environment that involves various risks, many of which are beyond Crown's control and which could have an effect on Crown's business, revenues, operating results and financial condition.

In the short term, a significant risk to the Corporation is that all financing clients repay their loans and replacement loans are not completed such that interest, fees and other income and the capital base for determination of management fee revenues drop significantly. In the longer term, an inability to raise and place additional capital on which to charge interest and management fees would be a significant risk.

The primary risk factor for CCF IV LP is credit risk, being the potential inability of one or more of the eight portfolio companies to meet their obligations to CCF IV LP. In addition, at June 30, 2017, CCF IV LP held the Petrowest Shares which were valued at \$1.1 million, the Source Shares which were valued at \$0.9 million, the Marquee Warrants which were valued at \$0.5 million, and the Medicure Warrants which were valued at \$1.7 million. A reduction in the value of these warrants or shares would reduce the value of Crown's Investments.

The primary risk factor for CCPC LP is credit risk, being the potential inability of PenEquity to meet its obligations to CCPC LP.

See Note 5 - Financial Risk Management in the Corporation's December 31, 2016 consolidated financial statements.

A complete discussion of the risks faced by the Corporation can be found in the Corporation's Annual Information Form ("AIF") available on SEDAR at www.sedar.com.

### Disclosure Controls and Procedures and Internal Control over Financial Reporting

The Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as those terms are defined in National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings. The CEO and CFO have designed, or caused to be designed under their direct supervision, Crown's DC&P to provide reasonable assurance that:

- material information relating to Crown, including its consolidated subsidiaries, is made known to them by others within those entities, particularly during the period in which the annual filings are being prepared; and
- information required to be disclosed in the annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported on a timely basis.

The CEO and CFO have also designed, or caused to be designed under their direct supervision, Crown's ICFR to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The ICFR have been designed using the control framework established in Internal Control – Integrated Framework published by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 2013.

While Crown's CEO and CFO believe that the Corporation's internal controls and procedures provide a reasonable level of assurance that such controls and procedures are reliable, an internal control system cannot prevent all errors and fraud. It is management's belief that any control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

There were no changes in Crown's ICFR during the three and six months ended June, 2017 that have materially affected, or are reasonably likely to materially affect Crown's ICFR.

### **Forward-Looking Statements**

Statements that are not reported financial results or other historical information are forward-looking statements within the meaning of applicable Canadian securities laws (collectively, "forward-looking statements"). This MD&A includes forward-looking statements regarding Crown and the industries in which it operates, including statements about, among other things, expectations, beliefs, plans, future loans and origination, business and acquisition strategies, opportunities, objectives, prospects, assumptions, including those related to trends and prospects and future events and performance. Sentences and phrases containing or modified by words such as "anticipate", "plan", "continue",

"estimate", "intend", "expect", "may", "will", "project", "predict", "potential", "targets", "projects", "is designed to", "strategy", "should", "believe", "contemplate" and similar expressions, and the negative of such expressions, are not historical facts and are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Forward-looking statements should not be read as guarantees of future events, future performance or results, and will not necessarily be accurate indicators of the times at, or by which, such events, performance or results will be achieved, if achieved at all. Forward-looking statements are based on information available at the time and/or management's expectations with respect to future events that involve a number of risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The factors described under the heading "Risk Factors" in this MD&A and in the AIF, as well as any other cautionary language in this MD&A, provide examples of risks, uncertainties and events that may cause Crown's actual results to differ materially from the expectations it describes in its forward-looking statements. Readers should be aware that the occurrence of the events described in these risk factors and elsewhere in this MD&A could have an adverse effect on, among other things, Crown's business, prospects, operations, results of operations and financial condition.

Specific forward-looking statements contained in this MD&A include, among others, statements, management's beliefs, expectations or intentions regarding the following:

- the Corporation's intentions for the use of its cash and cash equivalents and the timing thereof, including additional capital contributions to CCF IV LP and CCPC LP;
- the investments of CCF IV LP in Special Situations Financing transactions and the potential structuring of such transactions;
- the performance of financing clients;
- the investments of CCPC LP in Long-Term Financing transactions and the potential structuring of such transactions;
- the Corporation's business plans and strategy;
- the Corporation's future cash flow and shareholder value;
- the sourcing of deals from Crown's established network and its potential pipeline of projects;
- the future capitalization of CCF IV LP and CCPC LP and future closings in relation thereto;
- Crown's future entitlement to base management and performance fees;
- the effect of delays between the repayment of loans and the redeployment of capital on Crown's financial condition;
- the future accounting policies of the Corporation;
- the alternative financial market and the general economy;

- the effect of the early repayment of loans on anticipated interest income;
- the Corporation's ability to secure debt financing on terms acceptable to the Corporation (or obtaining debt financing); and
- the vesting of Share Units and Options.

Readers are cautioned that the foregoing list of forward-looking statements should not be construed as being exhaustive.

In making the forward-looking statements in this MD&A, the Corporation has made assumptions regarding general economic conditions, reliance on debt financing, interest rates, continued lack of regulation in the business of lending from sources other than commercial banks or equity transactions, continued operation of key systems, debt service, continuing constraints on bank lending to mid-market companies for at least several years, future capital needs, retention of key employees, adequate management of conflicts of interests, continued performance of the Crown funds and solvency of financing clients, competition, limited loan prepayment, effective use of leverage, strength of existing client relationships, regulatory oversight and such other risks or factors described in this MD&A, the AIF and from time to time in public disclosure documents of Crown that are filed with securities regulatory authorities.

The forward-looking statements included in this MD&A are expressly qualified by this cautionary statement and are made as at the date of this MD&A. The Corporation does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable securities laws. If the Corporation does update one or more forward-looking statements, it is not obligated to, and no inference should be drawn that it will, make additional updates with respect thereto or with respect to other forward-looking statements.

Readers are further cautioned that the preparation of financial statements in accordance with IFRS requires management to make certain judgments and estimates that affect the reported amounts of assets, liabilities, revenues, and expenses. These estimates may change, having either a positive or negative effect on net income, as further information becomes available and as the economic environment changes.

### **Market and Industry Data**

Certain market and industry data contained in this MD&A is based upon information from government or other third party publications, reports and websites or based on estimates derived from such publications, reports and websites. Government and other third party publications and reports do not guarantee the accuracy or completeness of their information. While management believes this data to be reliable, market and industry data is subject to variations and cannot be verified with complete certainty due to limits on the availability and reliability of raw data, the voluntary nature of the datagathering process and other limitations and uncertainties inherent in any statistical survey. Crown has not independently verified any of the data from government or other third party sources referred to in this MD&A or ascertained the underlying assumptions relied upon by such sources.

### **Trademarks, Trade Names and Service Marks**

All trademarks used in this MD&A are the property of their respective owners and may not appear with the ® symbol.

### **Additional Information**

Additional information relating to the Corporation is available on SEDAR at www.sedar.com, including the Annual Information Form.

# Condensed Consolidated Interim Financial Statements

Three and six months ended June 30, 2017 and 2016

### CROWN CAPITAL PARTNERS INC.

Condensed Consolidated Interim Statements of Financial Position (unaudited)

	(expressed i	in thousands	of Canadian	dollars)
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As at	June 30, 2017		December 31, 2016	
Assets			2010	
Current Assets				
Cash and cash equivalents	\$	23,465	\$ 19,262	
Accounts receivable		717	1,747	
Prepaid expenses		35	71	
		24,217	21,080	
Investments, at fair value through profit or loss (Note 4)		194,096	158,951	
Executive share purchase loans (Note 8)		2,254	-	
Equipment		13	16	
Deferred financing costs (Note 9)		647	789	
Deferred income taxes		1,218	1,539	
	\$	222,445	\$ 182,375	
Current Liabilities Accounts payable and accrued liabilities	\$	1,111	\$ 2,010	
		1,729 1,793 3,291 1,040 8,964	909 4,035 2,910	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5)		1,793 3,291 1,040 8,964	909 4,035 2,910	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)		1,793 3,291 1,040 8,964 1,017	- 909 4,035 2,910 73,911	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)  Total Liabilities  Equity		1,793 3,291 1,040 8,964 1,017 109,088 119,069	- 909 4,035 2,910 73,911 80,856	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)  Total Liabilities  Equity Share capital (Note 6)		1,793 3,291 1,040 8,964 1,017 109,088 119,069	909 4,035 2,910 73,911 80,856	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)  Total Liabilities  Equity Share capital (Note 6) Contributed surplus		1,793 3,291 1,040 8,964 1,017 109,088 119,069	909 4,035 2,910 73,911 80,856 96,635 1,900	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)  Total Liabilities  Equity Share capital (Note 6)		1,793 3,291 1,040 8,964 1,017 109,088 119,069	909 4,035 2,910 73,911 80,856 96,635 1,900	
Distributions payable to non-controlling interest Provision for performance bonus (Note 5) Income taxes payable  Provision for performance bonus (Note 5) Non-controlling interests (Note 10)  Total Liabilities  Equity Share capital (Note 6) Contributed surplus		1,793 3,291 1,040 8,964 1,017 109,088 119,069	909 4,035 2,910 73,911 80,856	

subsequent events (1vote 12)

See accompanying notes to consolidated financial statements.

Condensed Consolidated Interim Statements of Comprehensive Income (unaudited)

(expressed in thousands of Canadian dollars, except earnings per share and weighted average number of shares)

	]	For the three months ended		For the six	month	s ended		
	_	Ju	June 30,		June 30,			
		2017		2016		2017		2016
Revenues								
Fees and other income	\$	3,080	\$	814	\$	3,606	\$	1,368
Interest revenue		5,623		2,568		10,008		4,953
Performance fee distributions (Note 5)		1,044		-		1,044		-
Net gain on investments								
Net realized gain on sale of investments		2,733		-		3,286		1,741
Net change in unrealized gains in fair value of investments		(4,765)	1	1,602		(3,473)		2,013
		7,715		4,984		14,471		10,075
Expenses								
Salaries, management fees and benefits		885		341		1,365		923
Share-based compensation (Note 7)		402		473		816		848
General and administration		398		406		815		763
Performance bonus expense		1,152		185		1,398		574
Depreciation		2		1		3		2
Finance costs (Note 9)		141		-		288		-
		2,980		1,406		4,685		3,110
Earnings before income taxes		4,735		3,578		9,786		6,965
Income taxes								
Current tax expense		495		711		1,204		1,461
Deferred tax		273		35		321		17
		768		746		1,525		1,478
Net income and comprehensive income	\$	3,967	\$	2,832	\$	8,261	\$	5,487
Net income and comprehensive income attributable to:								
Shareholders of the Corporation	\$	1,767	\$	1,749	\$	3,511	\$	3,387
Non-controlling interests (Note 10)		2,200		1,083		4,750		2,100
	\$	3,967	\$	2,832	\$	8,261	\$	5,487
Earnings per share attributable to shareholders:								
Basic	\$	0.19	2	0.18	\$	0.37	\$	0.36
Diluted	\$	0.19		0.18	\$	0.36	\$	0.35
		0.510.500	_	0.400.0:-		0.500.451		0.400.600
Weighted average number of shares, basic		9,519,598		9,492,045		9,520,471		9,492,699
Weighted average number of shares, diluted		9,853,463		9,744,369		9,846,354		9,744,373

See accompanying notes to consolidated financial statements.

Condensed Consolidated Interim Statements of Changes in Equity (unaudited) For the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars, except number of shares)

	Number of shares	Share capital	Contributed surplus	Retained earnings	Total Equity
Balance as at January 1, 2016	9,488,094	\$ 96,386	\$ 836	\$ 2,038	\$ 99,260
Net income and comprehensive income attributable to shareholders					
of the Corporation	-	-	-	3,387	3,387
Share-based compensation (Note 7)	-	-	848	-	848
Issuance of common shares (Note 6)	11,816	104	(104)	-	-
Shares repurchased (Note 6)	(4,700)	(48)	_	8	(40)
Dividends declared (Note 6)	-	-	-	(2,088)	(2,088)
Balance as at June 30, 2016	9,495,210	\$ 96,442	\$ 1,580	\$ 3,345	\$ 101,367
Balance as at January 1, 2017	9,514,759	\$ 96,635	\$ 1,900	\$ 2,984	\$ 101,519
Net income and comprehensive income attributable to shareholders					
of the Corporation	-	-	-	3,511	3,511
Share-based compensation (Note 7)	-	-	816	-	816
Cash-settled share-based compensation (Note 7)	-	-	(67)	(4)	(71)
Issuance of common shares (Note 6)	14,231	134	(134)	-	-
Shares repurchased (Note 6)	(11,558)	(118)	-	4	(114)
Dividends declared (Note 6)	-	-	-	(2,285)	(2,285)
Balance as at June 30, 2017	9,517,432	\$ 96,651	\$ 2,515	\$ 4,210	\$ 103,376

See accompanying notes to consolidated financial statements.

### Condensed Consolidated Interim Statements of Cash Flows (unaudited)

(expressed in thousands of Canadian dollars)

For the six months ended June 30,		2017		2016
Cash provided by (used in) operating activities				
Net income and comprehensive income	\$	8,261	\$	5,487
Non-cash items:	Ψ	0,201	Ψ	3,407
Net realized (gain) loss on sale of investments		(3,286)		(1,741)
Net change in unrealized gains		(3,200)		(1,711)
in fair value of investments		3,473		(2,013)
Depreciation		3		2
Deferred income tax		321		17
Share-based compensation		745		848
Provision for performance bonus (Note 5)		1,398		574
Amortization of deferred finance costs (Note 9)		141		-
Net change in non-cash working capital (Note 11)		2,816		(2,373)
		13,872		801
Cash provided by (used in) investing activities				
Proceeds from repayment of debt securities		45,142		_
Proceeds from sale of equity securities		-		4,082
Purchase of investments		(80,475)		(15,375)
Purchase of property, plant & equipment		-		(10)
		(35,333)		(11,303)
Cash provided by (used in) financing activities				
Non-controlling interest contributions to CCF IV LP (Note 10)		41,448		7,500
Distributions paid by NCOF II to non-controlling interest		(6,120)		(1,542)
Distributions paid by CCF IV to non-controlling interest		(4,222)		(630)
Executive share purchase loan advances		(2,254)		-
Shares repurchased (Note 6)		(114)		(40)
Dividends (Note 6)		(2,285)		(2,088)
Net change in non-cash working capital (Note 11)		(789)		-
		25,664		3,200
Increase in cash and cash equivalents		4,203		(7,302)
Cash and cash equivalents, beginning of period		19,262		43,641
Cash and cash equivalents, end of period	\$	23,465	\$	36,339
Supplemental cash flow information:	d)	11 107	Ф	4.001
Interest received in the period	\$	11,106	\$	4,921
Income taxes paid in the period	\$	1,073	\$	855

See accompanying notes to consolidated financial statements.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the three and six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 1. Reporting entity:

Crown Capital Partners Inc. (the "Corporation") was incorporated under the Canada Business Corporations Act on September 8, 1999 and commenced operations effective October 1, 2000. The Corporation provides investment management services and its registered office is Suite 888 3<sup>rd</sup> Street S.W., Calgary, Alberta. These condensed consolidated interim financial statements as at and for the three and six months ended June 30, 2017 and 2016 comprise the Corporation and its subsidiaries.

On July 9, 2015, the Corporation issued 5,910,000 common shares pursuant to an Initial Public Offering ("IPO"). Immediately prior to the closing of the IPO, the Corporation acquired 69.75% of the outstanding limited partnership units of Norrep Credit Opportunities Fund II, LP ("NCOF II") in exchange for 3,214,494 common shares of the Corporation.

Crown Capital Fund III Management Inc. ("CCF III"), a wholly-owned subsidiary, is the general partner of Norrep Credit Opportunities Fund, LP, NCOF II and Norrep Credit Opportunities Fund II (Parallel), LP ("NCOF II (Parallel)") and manages these investment funds. NCOF II and NCOF II (Parallel) were both dissolved effective June 30, 2017.

On September 4, 2015, Crown Capital Fund IV Management Inc. ("CCF IV"), a wholly-owned subsidiary, was incorporated. CCF IV is the general partner of Crown Capital Fund IV, LP ("CCF IV LP"). In September 2015, the Corporation, through its wholly-owned subsidiary, Crown Capital Funding Corporation ("CCFC"), subscribed for 50,000 units of CCF IV LP, which at that time was a 50% interest. In July 2016, an additional 25,000 units were subscribed by other investors, reducing the Corporation's interest to 40% effective July 1, 2016. In January 2017, an additional 50,000 units were issued of which CCFC subscribed for 11,250 units, reducing the Corporation's interest to 35% effective January 1, 2017. Each unit of CCF IV LP includes a commitment to invest up to \$1,000 in CCF IV LP. See Note 12 Subsequent events for the Corporation's increased commitment subsequent to June 30, 2017.

On December 16, 2015, Crown Capital Private Credit Management Inc. ("CCPC MI"), a wholly-owned subsidiary, was incorporated. CCPC MI is the general partner of Crown Capital Private Credit Fund, LP ("CCPC LP"), which was formed on December 16, 2015. The Corporation, through CCFC, owns 100% of the outstanding limited partnership units of CCPC LP.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 2. Basis of preparation:

#### (a) Statement of compliance:

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all the information required for a complete set of financial statements prepared in accordance with International Financial Reporting Standards as issued by the IASB. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Corporation's financial position and results of operations since the last annual consolidated financial statements as at and for the year ended December 31, 2016. These condensed consolidated interim financial statements should be read in conjunction with the annual consolidated financial statements as at and for the year ended December 31, 2016.

These condensed consolidated interim financial statements were authorized for issue by the Corporation's Board of Directors on August 8, 2017.

#### (b) Basis of measurement:

The condensed consolidated interim financial statements have been prepared on the historical cost basis, other than investments carried at fair value through profit or loss.

#### (c) Functional and presentation currency:

These condensed consolidated interim financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

### (d) Use of estimates and judgments:

The preparation of the condensed consolidated interim financial statements in accordance with the financial reporting framework requires management to make judgments, estimates and assumptions that affect the application of the Corporation's accounting policies and the reported amounts of assets, liabilities, income and expenses and disclosures of contingent assets and liabilities at the reporting date.

The significant judgments made by management in applying the Corporation's accounting policies and key sources of estimation uncertainty were the same as those applied to the consolidated financial statements as at and for the year ended December 31, 2016.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 3. Significant accounting policies:

The accounting policies applied to these condensed consolidated interim financial statements are the same as those applied in the consolidated financial statements as at and for the year ended December 31, 2016.

(a) New standards and interpretations not yet adopted:

At the date of these condensed consolidated interim financial statements, the following standards relevant to the Corporation were not yet effective:

IFRS 9 Financial Instruments: The new standard, which is intended to replace IAS 39 Financial Instruments: Recognition and Measurement, enhances the ability of investors and other users to understand the accounting of financial assets and reduces complexity. The approach to classifying an asset as either amortized cost or fair value in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of its financial assets. IFRS 9 also introduces a new impairment model based on expected losses. IFRS 9 is effective January 1, 2018 with early adoption permitted. The Corporation anticipates measuring some of its debt instruments at amortized cost and others at fair value, and is currently evaluating the impact that the adoption of IFRS 9 will have on its consolidated financial statements. This process is expected to be complete by the end of the third quarter of 2017.

IFRS 15 Revenue from Contracts with Customers: The standard provides guidance on revenue recognition and relevant disclosures. The standard provides a single, principles-based five-step model to be applied to all contracts with customers. IFRS 15 applies to annual reporting periods beginning on or after January 1, 2018, with early adoption permitted. IRFS 15 will be applied effective January 1, 2018 and the Corporation does not expect any material changes to its financial reporting.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 4. Fair value measurement:

#### (a) Investments

As at		June 30, 2017	De	December 31, 2016		
	Cost	Fair Value	Cost	Fair Value		
Canadian equity securities	\$ 4,371	\$ 5,644	\$ 2,685	\$ 4,485		
Canadian debt securities	188,907	188,452	153,248	154,466		
Total Investments	\$ 193,278	\$ 194,096	\$ 155,933	\$ 158,951		

The fair values of financial assets and financial liabilities that are traded on active markets are based on closing quoted market prices at the reporting date. For all other financial instruments, the Corporation determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Fair values of investments without quoted market prices are determined by management on the basis of the expected realizable value of the investments as at the date of the statement of financial position if they were disposed of in an orderly manner over a reasonable period of time, discounted at a discount rate which is considered by management to be appropriate at the date of the financial statement for the specific investment. There is no active secondary market for many investments which are not publicly-traded, and there is considerable uncertainty and a potentially broad range of outcomes with respect to the future cash flows from these investments. Valuations of such investments are subject to a number of assumptions and uncertainties that may cause actual values realized on disposal to differ materially from the fair value estimated at any particular time.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 4. Fair value measurement (continued):

#### (a) Investments (continued)

A three-tier hierarchy is used as a framework for disclosing fair value based on inputs used to value the Corporation's investments. The hierarchy of inputs is summarized below:

- Inputs that are quoted prices (unadjusted) in active markets for identical instruments (Level 1);
- Inputs other than quoted prices included in Level 1 that are observable for instruments, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (Level 2). This category includes instruments valued using: quoted market prices in active markets for similar instruments, quoted prices for identical or similar instruments in markets that are considered less than active, or other valuation techniques in which all significant inputs are directly or indirectly observable from market data; and
- Inputs for the instruments that are not based on observable market data (unobservable inputs) (Level 3). This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on the quoted prices for similar instruments but for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

### (b) Fair value hierarchy - Financial instruments measured at fair value

The tables below analyze investments measured at fair value at June 30, 2017 and December 31, 2016 by the level in the fair value hierarchy into which the fair value measurement is categorized. The amounts are based on the values recognized in the statement of financial position. There were no transfers between levels during the period.

June 30, 2017											
	active ma identic	prices in rkets for cal assets (Level 1)	Significant other observable inputs (Level 2)			Significant observable inputs (Level 3)		Total			
Canadian equity securities	s \$	2,008	\$	-	\$	-	\$	2,008			
Canadian warrants		-		2,160		1,476		3,636			
Canadian debt securities		-		-		188,452		188,452			
Total Investments	\$	2,008	\$	2,160	\$	189,928	\$	194,096			

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 4. Fair value measurement (continued):

(b) Fair value hierarchy – Financial instruments measured at fair value (continued)

December 31, 2016												
	active ma	prices in rkets for cal assets (Level 1)		nnt other servable inputs (Level 2)		Significant observable inputs (Level 3)		Total				
Canadian equity securities	\$	1,684	\$	-	\$	-	\$	1,684				
Canadian warrants				2,801				2,801				
Canadian debt securities		-		-		154,466		154,466				
Total Investments	\$	1,684	\$	2,801	\$	154,466	\$	158,951				

The Level 3 investments as at June 30, 2017 and December 31, 2016 comprise private investments in Canadian debt and Canadian warrants. Each loan is valued using the discounted present value of expected cash flows arising from these debt instruments. The Canadian warrants classified as Level 3 are valued based on the estimated net asset value.

Observable inputs used in the development of an appropriate discount rate include Government of Canada benchmark interest rate for the term of the individual loan and the BBB-rated corporate interest rate spread for the term of the individual loan.

Significant unobservable inputs used in developing the appropriate discount rate include an illiquidity spread as well as a credit spread, both of which increase the discount rate. These rates are set initially at a level such that the loan valuation equals the initial purchase cost of the loan and are subsequently adjusted at each valuation date to reflect management's current assessment of market conditions.

All four components of the discount rate are subject to adjustment based on changing market conditions. Both the Government of Canada benchmark interest rate and the BBB-rated corporate interest rate spread will increase or decrease as market interest rates rise or fall. The illiquidity spread and additional credit spread are reviewed at each valuation date and are adjusted based on both management's current assessment of market conditions and the economic performance of the individual investment.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

### 4. Fair value measurement (continued):

(b) Fair value hierarchy - Financial instruments measured at fair value (continued)

The following tables reconcile opening balances to closing balances for fair value measurements in Level 3 of the fair value hierarchy:

June 30, 2017	
	Level 3 Securities
Beginning balance, January 1, 2017	\$ 154,466
Purchases	79,334
Repayment	(43,754)
Realized gains	2,826
Net change in unrealized gains	(2,944)
Balance, June 30, 2017	\$ 189,928
June 30, 2016	
	Level 3 Securities
Beginning balance, January 1, 2016	\$ 79,737
Purchases	15,000
Net change in unrealized gains	2,294
Balance, June 30, 2016	\$ 97,031

The most significant input into the calculation of fair value of Level 3 debt investments is the discount rate applied to expected future cash flows. If the discount rate increased (decreased) by 100 bps, the fair value of Level 3 investments at June 30, 2017 would decrease by \$5,193 or increase by \$5,462, respectively.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 4. Fair value measurement (continued):

#### (c) Canadian debt instruments

As at June 30, 2017, investments held in the form of Canadian debt securities had coupon interest rates ranging from 8.0% to 14.0% (2016 – 8.0% to 14.0%) per annum with maturity dates from November 30, 2017 to December 16, 2025 (2016 – June 1, 2018 to December 16, 2025).

#### (d) Financial instruments not measured at fair value

The carrying values of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, and distributions payable to non-controlling interests approximate their fair values due to their short term to maturity. The carrying value of the executive share purchase loans approximates the fair value due to the market interest rate on the loans.

### 5. Provision for performance bonus:

The Corporation has asset performance bonus pool ("APBP") arrangements for certain individuals and entities, primarily employees and pre-IPO shareholders (the "Pre-IPO APBP Participants"), collectively ("APBP Participants"). For certain investment funds managed by the Corporation, 20% of investment returns in excess of an annual rate of return of 8% earned by the fund accrue to the Corporation as performance fee distributions.

Prior to the closing of the IPO, the Corporation committed to pay 100% of performance fee distributions accrued to June 30, 2015 from NCOF II and NCOF II (Parallel) to the Pre-IPO APBP Participants. In addition, the Corporation's current compensation policy provides that 50% of such performance fee distributions earned after the closing of the IPO will be distributed to the Pre-IPO APBP Participants who are employees.

Allocation of the units of the APBP relating to CCF IV LP commenced in 2015 and will continue until 2022 with 50% of performance fees recognized by the fund allocated to employees.

Performance bonus amounts will be paid to APBP Participants commencing on the repayment of all of the invested capital and payment of a prescribed preferential return to the limited partners in the related investment funds.

In the three months ended June 30, 2017, the Corporation received \$1,044 in relation to performance fee distributions from NCOF II (Parallel) prior to the dissolution of this investment fund, of which \$819 was recognized as performance bonus expense.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 5. Provision for performance bonus (continued):

As at June 30, 2017, the Corporation had accrued a provision for performance bonus payable of \$4,308 (December 31, 2016 - \$2,910), including \$2,472 (December 31, 2016 - \$2,349) relating to performance fees received from NCOF II, \$819 (December 31, 2016 - \$Nil) relating to performance fees received from NCOF II (Parallel) and \$1,017 (December 31, 2016 - \$561) relating to performance fees accrued to date by CCF IV LP. Of the provision relating to NCOF II and NCOF II (Parallel), \$2,307 was paid to APBP participants in July 2017 and \$984 was withheld as a provision for contingencies, if any, relating to the funds which are expected to be resolved prior to March 31, 2018 at which time the remaining provision will be paid to the APBP participants.

#### 6. Share capital:

The authorized share capital of the Corporation consists of an unlimited number of common shares each carrying the right to one vote per common share at all meetings of shareholders of the Corporation and fully participating as to dividends of the Corporation.

On April 8, 2016, the Corporation commenced a normal course issuer bid ("NCIB") to purchase during the next twelve months up to 620,000 common shares, representing approximately 6.5% of its issued and outstanding shares as at April 6, 2016. On April 10, 2017, the Corporation renewed the NCIB to purchase up to 310,000 common shares, representing approximately 3.3% of its issued and outstanding shares as at April 4, 2017, over the next twelve months, or until such time as the bid is completed or terminated at the Corporation's option. Any shares purchased under this bid are purchased on the open market at the prevailing market price at the time of the transaction. Common shares acquired under this bid are cancelled.

During the three and six months ended June 30, 2017, the Corporation purchased and cancelled a total of 6,158 and 11,558 shares for total consideration of \$62 and \$114, respectively (average cost \$10.04 and \$9.77 per share, respectively), (for the three and six months ended June 30, 2016 – 4,700 shares for \$40). The average book value of the shares repurchased in the six months ended June 30, 2017 of \$10.16 per share was recorded as a reduction to share capital. The excess of the average book value over the market price, including transaction costs, totaled \$4 (June 30, 2016 - \$8) and was recorded as an increase to retained earnings. Total shares purchased and cancelled under the current NCIB up to June 30, 2017 was 4,158.

During the three and six months ended June 30, 2017, the Corporation issued nil and 14,231 shares, respectively, as vested share-based compensation. During the three and six months ended June 30, 2016, the Corporation issued 5,908 and 11,816 shares, respectively, as vested share-based compensation (see Note 7). The Corporation, for the six months ended June 30, 2017, reclassified \$134 (June 30, 2016 - \$104) from contributed surplus to share capital for these shares.

During the six months ended June 30, 2017, the Corporation paid dividends of \$0.24 per share (June 30, 2016 - \$0.22 per share) for a total payment of \$2,285 (2016 - \$2,088).

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 7. Share-based compensation:

The Corporation issues performance share units ("PSUs"), restricted share units ("RSUs"), Transition Restricted Share Units ("TRSUs") and Retainer Restricted Share Units ("RRSUs"), collectively ("Share Units"), to key management personnel, directors and employees. The PSUs vest when certain performance objectives are achieved. TRSUs were issued only in 2015 and all vest on July 9, 2018. RSUs issued to employees vest on July 9, 2018, January 1, 2019 and January 3, 2020 provided the holder of the Share Units remains an employee of the Corporation. RSUs issued to directors vest over a three-year period from the issue date provided the holder remains a director of the Corporation. RRSUs are issued only to directors and vest immediately upon grant and, on the grant date, each is exchanged for one common share of the Corporation.

The Corporation issues additional Share Units to employees and directors in lieu of dividends on outstanding Share Units. These Share Units vest on the same date as the respective Share Units for which they were awarded. The number of Share Units issued in lieu of dividends is based on the weighted average trading price of the common shares in the five days preceding payment of a dividend.

Stock options granted are valued using a Black-Scholes formula and the expense is recognized over the vesting period. The stock options vest over a three-year period and have a five-year term and an exercise price of \$11.00. As at June 30, 2017, 146,524 (December 31, 2016 - 146,524) stock options had vested but had not been exercised and an additional 324,870 (December 31, 2016 - 299,870) stock options which had not vested remained outstanding.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

### 7. Share-based compensation (continued):

The Corporation issued 69,760 and 18,210 Share Units during the six months ended June 30, 2017 and 2016, respectively, and 21,350 and 11,816 Share Units vested, respectively. Of the Share Units that vested in the six months ended June 30, 2017 and 2016, 7,119 and nil Share Units, respectively, were cash-settled for \$71 and \$nil, respectively, to pay applicable withholding taxes, and 14,231 and 11,816, respectively, common shares were issued.

The tables below detail the share-based compensation expense recognized in the six months ended June 30, 2017 and 2016. Share-based compensation expense is recognized over the expected vesting period of each award.

	Fo	or the six mont	hs ended June	30, 2017		
					Number	
	Number				outstanding	Expensed in
	outstanding at	Issued in	Vested or		at June	period
	January 1, 2017	period	exercised	Forfeited	30, 2017	(000's)
$TRSUs^1$	190,976	4,538	-	-	195,514	\$ 312
$PSUs^2$	46,410	42,382	(16,235)	-	72,557	299
$RSUs^2$	51,677	21,929	(5,115)	-	68,491	136
RRSUs	-	-	-	_	_	<u> </u>
Total Share Units <sup>3</sup>	289,063	68,849	(21,350)	-	336,562	747
Stock options <sup>4</sup>	446,394	31,818	-	(6,818)	471,394	69
Total	735,457	100,667	(21,350)	(6,818)	807,956	\$ 816

<sup>&</sup>lt;sup>1</sup> The TRSUs issued in the period were units issued in lieu of dividends on the underlying securities.

<sup>&</sup>lt;sup>2</sup> The PSUs and RSUs issued in the period were new awards and units issued in lieu of dividends on the underlying securities.

<sup>&</sup>lt;sup>3</sup> 21,350 Share Units vested in the period. 7,119 Share Units were cash-settled and 14,231 common shares were issued.

<sup>&</sup>lt;sup>4</sup> 146,524 stock options are exercisable as of June 30, 2017 at a weighted average exercise price of \$11.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

### 7. Share-based compensation (continued):

	For the six months ended June 30, 2016											
					Number							
	Number				outstanding	Expensed in						
	outstanding at	Issued in	Vested or		at June	period						
	January 1, 2016	period	exercised	Forfeited	30, 2016	(000's)						
TRSUs <sup>1</sup>	181,818	4,710	-	-	186,528	\$ 290						
PSUs <sup>2</sup>	36,528	941	-	-	37,469	226						
RSUs <sup>2</sup>	29,168	743	-	-	29,911	76						
RRSUs	-	11,816	(11,816)			104						
Total Share Units	247,514	18,210	(11,816)	-	253,908	696						
Stock options	491,849	-		(31,818)	460,031	152						
Total	739,363	18,210	(11,816)	(31,818)	713,939	\$ 848						

<sup>1</sup> The TRSUs issued in the period were units issued in lieu of dividends on the underlying securities.

<sup>&</sup>lt;sup>2</sup> The PSUs and RSUs issued in the period were new awards and units issued in lieu of dividends on the underlying securities.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 8. Executive share purchase loans:

The Corporation has an Executive Share Purchase Plan (the "Share Purchase Plan") whereby the Board can approve loans to senior management ("Participants") for the purpose of purchasing the Corporation's common shares in the open market. The following must be paid directly to the Corporation on behalf of management in repayment of interest and principal on these loans: all dividend distributions on the common shares, all annual performance incentive plan payments to Participants in excess of target bonus payouts, and all proceeds from the sale of the common shares.

In the period ended June 30, 2017, the Corporation advanced \$2,250 of new loans under the Share Purchase Plan. As at June 30, 2017, \$2,254 of loans were outstanding (December 31, 2016 - \$nil), including accrued interest of \$4. The loans under the Share Purchase Plan bear interest at prime (2.7% as at June 30, 2017), have a seven-year term (maturity date: June 3, 2024) and are personally guaranteed by Participants. The shares are pledged as security for the loans and had a fair value of \$2,293 as at June 30, 2017.

#### 9. Credit facility:

On December 30, 2016, the Corporation entered into an agreement for a \$35 million senior secured revolving credit facility (the "Credit Facility") with Alberta Treasury Branches and Business Development Bank of Canada. The Corporation will use the Credit Facility to fund investments in mid-market companies. The Credit Facility provides financing at a variable interest rate based on Bankers Acceptances rate plus 375 bps to 425 bps and has a customary set of covenants. The Credit Facility matures in three years and is subject to extension annually. As of June 30, 2017, \$\sin \text{il} (December 31, 2016 - \sin \text{il}) has been drawn on the Credit Facility. In relation to the Credit Facility, the Corporation incurred \$789 of deferred financing costs which are being amortized over the initial three-year term. In the three and six months ended June 30, 2017, \$141 and \$288, respectively, (June 30, 2016 -\$nil) was expensed as finance costs relating to the Credit Facility for amortized deferred financing costs and standby fees.

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

### 10. Non-controlling interests (NCI):

As at	June 30, 20	17	
	NCOF II	CCF IV LP	Total
NCI percentage	30.25%	65.0%	
Beginning balance, January 1, 2017 Net income and	\$ 5,616	\$ 68,295	\$ 73,911
comprehensive income	350	4,400	4,750
Contributions	-	41,448	41,448
Distributions	(5,966)	(5,055)	(11,021)
Balance, June 30, 2017	-	109,088	109,088
As at	June 30, 20	16	
	NCOF II	CCF IV LP	Total
NCI percentage	30.25%	50.0%	
Beginning balance, January 1, 2016 Net income and	\$ 6,407	\$ 18,164	\$ 24,571
comprehensive income	761	1,339	2,100
Contributions	-	7,500	7,500
Distributions	(1,541)	(833)	(2,374)
Balance, June 30, 2016	\$ 5,627	\$ 26,170	\$ 31,797

Notes to the condensed consolidated interim financial statements (unaudited)

As at and for the six months ended June 30, 2017 and 2016

(expressed in thousands of Canadian dollars except number of shares and where otherwise indicated)

#### 11. Net change in non-cash working capital:

Six months ended June 30,		2017		2016
Accounts receivable	\$	1,030	\$	(431)
Prepaid expenses	Ψ	36	Ψ	31
Accounts payable and accrued liabilities		(899)		(143)
Deferred interest revenue		1,729		(1,740)
Income tax payable		131		(90)
Total	\$	2,027	\$	(2,373)
Net change attributable to operating activities		2,816		(2,373)
Net change attributable to financing activities		(789)		-

### 12. Subsequent events:

On July 13, 2017, CCF IV LP completed a subsequent closing with subscriptions for an additional 50,000 limited partnership units at \$1,000 per unit, bringing the total capital committed to CCF IV LP to \$225.0 million. The Corporation, through CCFC, subscribed for an additional 17,500 partnership units, which increased its commitment to CCF IV LP to \$78.8 million (\$61.3 million as of June 30, 2017). This resulted in CCFC holding 78,750 units and a 35% interest in CCF IV LP effective July 1, 2017 (June 30, 2017 - 35%). Of this commitment, \$57.8 million had been contributed as of June 30, 2017.

On July 13, 2017, the Corporation, through CCFC, also committed to invest up to \$3.6 million in Crown Capital Fund IV Investment, LP ("CCF IV Investment"), representing an interest in CCF IV Investment of approximately 22.5% (nil as of June 30, 2017). CCF IV Investment has an interest in CCF IV LP of approximately 6.9%.

Including its investment in CCF IV Investment, Crown held an effective interest in CCF IV LP of 36.5%, effective July 1, 2017 (June 30, 2017 – 35.0%)

# **Corporate Directory**

#### **DIRECTORS**

**George Fowlie**, MBA Chair of the Board

**Robert Gillis**, CPA, CA Director

**Christopher A. Johnson**, CFA Director

**Glen Roane**, MBA, ICD.D Director

**Alan Rowe**, CPA, CA Director

Peter Snucins
Director

#### **OFFICERS**

**Christopher A. Johnson**, CFA President and Chief Executive Officer

**Brent G. Hughes**, CFA Executive Vice President, Chief Compliance Officer

**Michael Overvelde**, CA, CPA, CFA Senior Vice President, Finance and Chief Financial Officer

**Tim Oldfield**, CA, CPA, CFA, CBV Senior Vice President, Chief Investment Officer

#### SHAREHOLDER INFORMATION

### Stock Exchange Listing

The Company's common shares are listed on the Toronto Stock Exchange under the symbol "CRWN".

### **Shareholder Inquiries**

Inquiries regarding change of address, transfer requirements or lost certificates should be directed to the Company's transfer agent.

### **Transfer Agent**

TSX Trust Company
1 (866) 393-4891 ext. 205 or
TMXEInvestorServices@tmx.com

### Legal Counsel

Torys LLP

#### Auditors

**KPMG LLP** 

#### **INVESTOR RELATIONS**

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# Crown Capital Partners Inc.

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